

Local Market Update

Single Family Homes

March 2017



March 2017		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	13	16	-19%	12	10	20%	\$1,642,500	\$1,311,500	25%	90.6%	90.8%	0%	26	20	30%	50	39	28%
Ala Moana - Kakaako	1-2-3	0	1	-	0	1	-	\$0	\$860,000	-	0.0%	98.4%	-	0	27	-	1	1	0%
Downtown - Nuuanu	1-1-8 to 1-2-2	17	10	70%	2	8	-75%	\$858,500	\$1,048,630	-18%	109.0%	91.3%	19%	13	28	-54%	29	24	21%
Ewa Plain	1-9-1	98	72	36%	64	64	0%	\$627,500	\$627,500	0%	97.7%	99.8%	-2%	12	12	0%	159	94	69%
Hawaii Kai	1-3-9	29	19	53%	13	14	-7%	\$1,150,000	\$1,137,000	1%	92.0%	96.6%	-5%	28	14	100%	64	55	16%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	40	44	-9%	27	22	23%	\$1,100,000	\$1,100,000	0%	93.6%	94.2%	-1%	31	24	29%	103	85	21%
Kalihi - Palama	1-1-2 to 1-1-7	16	10	60%	8	11	-27%	\$812,500	\$477,000	70%	100.1%	96.4%	4%	31	21	48%	49	25	96%
Kaneohe	Selected 1-4-4 to 1-4-7	29	17	71%	24	22	9%	\$824,500	\$778,000	6%	97.2%	98.0%	-1%	15	13	15%	65	50	30%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	29	30	-3%	20	10	100%	\$977,500	\$892,500	10%	98.8%	100.6%	-2%	13	27	-52%	77	59	31%
Makaha - Nanakuli	1-8-1 to 1-8-9	52	32	63%	33	21	57%	\$382,000	\$430,000	-11%	96.0%	100.0%	-4%	17	26	-35%	105	79	33%
Makakilo	1-9-2 to 1-9-3	24	20	20%	10	13	-23%	\$762,500	\$706,000	8%	98.7%	96.7%	2%	12	25	-52%	49	28	75%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	14	15	-7%	8	10	-20%	\$1,499,400	\$872,500	72%	98.3%	89.6%	10%	10	40	-75%	39	38	3%
Milliani	Selected 1-9-4 to 1-9-5	24	25	-4%	14	18	-22%	\$682,500	\$683,500	0%	97.5%	101.3%	-4%	10	10	0%	45	29	55%
Moanalua - Salt Lake	1-1-1	1	5	-80%	2	1	100%	\$877,500	\$985,000	-11%	92.1%	93.8%	-2%	69	65	6%	10	6	67%
North Shore	1-5-6 to 1-6-9	18	7	157%	7	11	-36%	\$789,500	\$1,000,000	-21%	100.0%	77.0%	30%	26	90	-71%	68	54	26%
Pearl City - Aiea	1-9-6 to 1-9-9	25	30	-17%	24	25	-4%	\$751,250	\$732,000	3%	97.9%	97.0%	1%	10	16	-38%	65	38	71%
Wahiawa	1-7-1 to 1-7-7	8	12	-33%	7	5	40%	\$590,000	\$520,000	13%	98.3%	100.2%	-2%	38	16	138%	26	9	189%
Waialae - Kahala	1-3-5	14	17	-18%	11	6	83%	\$1,690,000	\$2,269,000	-26%	89.5%	97.8%	-8%	37	26	42%	75	73	3%
Waikiki	1-2-6	1	0	-	1	0	-	\$1,103,000	\$0	-	84.8%	0.0%	-	120	0	-	3	0	-
Waipahu	1-9-4	29	27	7%	16	18	-11%	\$646,000	\$634,500	2%	100.2%	99.4%	1%	15	21	-29%	41	31	32%
Windward Coast	1-4-8 to 1-5-5	11	6	83%	6	7	-14%	\$785,000	\$515,000	52%	92.4%	98.1%	-6%	25	19	32%	36	27	33%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	38	44	-14%	21	22	-5%	\$1,285,000	\$1,117,500	15%	99.2%	91.2%	9%	25	20	25%
Ala Moana - Kakaako	1-2-3	2	3	-33%	0	4	-	\$0	\$795,000	-	0.0%	92.3%	-	0	49	-
Downtown - Nuuanu	1-1-8 to 1-2-2	41	34	21%	18	18	0%	\$809,225	\$993,630	-19%	93.8%	88.0%	7%	14	31	-55%
Ewa Plain	1-9-1	252	223	13%	162	147	10%	\$630,500	\$613,000	3%	97.8%	98.9%	-1%	15	13	15%
Hawaii Kai	1-3-9	76	67	13%	37	41	-10%	\$1,040,000	\$1,140,000	-9%	94.5%	96.6%	-2%	22	24	-8%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	98	103	-5%	63	55	15%	\$1,029,900	\$955,000	8%	93.6%	97.9%	-4%	42	17	147%
Kalihi - Palama	1-1-2 to 1-1-7	46	30	53%	27	27	0%	\$800,000	\$650,000	23%	100.1%	93.0%	8%	20	21	-5%
Kaneohe	Selected 1-4-4 to 1-4-7	76	68	12%	54	41	32%	\$857,500	\$765,000	12%	96.6%	95.7%	1%	20	16	25%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	79	88	-10%	40	37	8%	\$940,000	\$918,000	2%	96.4%	97.1%	-1%	17	33	-48%
Makaha - Nanakuli	1-8-1 to 1-8-9	133	124	7%	66	60	10%	\$422,500	\$427,500	-1%	100.0%	98.6%	1%	26	22	18%
Makakilo	1-9-2 to 1-9-3	57	53	8%	24	31	-23%	\$754,500	\$695,000	9%	99.3%	97.7%	2%	18	27	-33%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	45	40	13%	25	27	-7%	\$1,050,000	\$950,000	11%	87.9%	95.2%	-8%	17	59	-71%
Milliani	Selected 1-9-4 to 1-9-5	56	63	-11%	40	58	-31%	\$705,000	\$712,000	-1%	97.2%	96.3%	1%	14	31	-55%
Moanalua - Salt Lake	1-1-1	7	12	-42%	6	8	-25%	\$820,000	\$894,500	-8%	93.8%	92.8%	1%	19	33	-42%
North Shore	1-5-6 to 1-6-9	54	40	35%	25	25	0%	\$769,750	\$770,000	0%	97.2%	96.3%	1%	13	64	-80%
Pearl City - Aiea	1-9-6 to 1-9-9	84	81	4%	63	62	2%	\$740,000	\$740,000	0%	98.7%	96.1%	3%	12	16	-25%
Wahiawa	1-7-1 to 1-7-7	22	26	-15%	20	18	11%	\$590,000	\$534,000	10%	96.0%	99.4%	-3%	19	17	12%
Waialae - Kahala	1-3-5	50	53	-6%	30	21	43%	\$1,952,500	\$2,100,000	-7%	97.6%	92.1%	6%	48	20	140%
Waikiki	1-2-6	2	1	100%	1	1	0%	\$1,103,000	\$390,000	183%	84.8%	100.0%	-15%	120	0	-
Waipahu	1-9-4	63	72	-13%	42	49	-14%	\$658,500	\$613,000	7%	102.2%	96.5%	6%	13	17	-24%
Windward Coast	1-4-8 to 1-5-5	29	24	21%	13	17	-24%	\$755,000	\$550,000	37%	91.5%	86.6%	6%	41	32	28%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos

March 2017



March 2017		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	-	1	-	-	1	-	-	\$675,000	-	-	96.4%	-	-	111	-	1	2	0%
Ala Moana - Kakaako	1-2-3	70	55	27%	34	50	-32%	\$498,000	\$520,000	-4%	98.7%	98.3%	0%	20	51	-61%	222	192	16%
Downtown - Nuuanu	1-1-8 to 1-2-2	46	34	35%	31	30	3%	\$382,500	\$462,500	-17%	94.4%	97.5%	-3%	27	27	0%	116	99	17%
Ewa Plain	1-9-1	68	59	15%	39	39	0%	\$463,000	\$432,500	7%	100.9%	98.3%	3%	9	16	-44%	98	64	53%
Hawaii Kai	1-3-9	24	21	14%	17	23	-26%	\$675,000	\$618,000	9%	93.1%	100.5%	-7%	15	14	7%	55	45	22%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	16	8	100%	7	11	-36%	\$529,800	\$525,000	1%	100.0%	97.2%	3%	14	22	-36%	20	12	67%
Kalihi - Palama	1-1-2 to 1-1-7	24	12	100%	6	10	-40%	\$317,500	\$385,000	-18%	100.0%	90.2%	11%	12	20	-40%	31	19	63%
Kaneohe	Selected 1-4-4 to 1-4-7	26	16	63%	23	15	53%	\$490,000	\$505,000	-3%	98.4%	101.0%	-3%	7	11	-36%	43	17	153%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	10	15	-33%	9	12	-25%	\$455,000	\$396,000	15%	97.8%	96.0%	2%	98	95	3%	43	52	-17%
Makaha - Nanakuli	1-8-1 to 1-8-9	32	28	14%	18	25	-28%	\$137,950	\$136,000	1%	96.5%	100.7%	-4%	12	26	-54%	85	56	52%
Makakilo	1-9-2 to 1-9-3	22	13	69%	17	14	21%	\$347,000	\$372,500	-7%	100.6%	102.3%	-2%	22	9	144%	29	15	93%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	81	72	13%	61	54	13%	\$400,000	\$337,500	19%	97.6%	99.4%	-2%	20	14	43%	213	150	42%
Mililani	Selected 1-9-4 to 1-9-5	49	41	20%	30	33	-9%	\$356,000	\$352,000	1%	100.4%	102.0%	-2%	10	8	25%	54	23	135%
Moanalua - Salt Lake	1-1-1	27	23	17%	22	19	16%	\$371,500	\$350,000	6%	96.6%	113.6%	-15%	11	9	22%	48	20	140%
North Shore	1-5-6 to 1-6-9	15	10	50%	5	7	-29%	\$325,000	\$335,000	-3%	99.1%	100.0%	-1%	61	34	79%	18	18	0%
Pearl City - Aiea	1-9-6 to 1-9-9	39	38	3%	36	27	33%	\$379,000	\$360,000	5%	99.7%	97.3%	2%	11	16	-31%	72	43	67%
Wahiawa	1-7-1 to 1-7-7	2	2	0%	3	2	50%	\$225,000	\$118,500	90%	97.8%	96.0%	2%	7	12	-42%	8	4	100%
Waialae - Kahala	1-3-5	10	15	-33%	6	5	20%	\$673,500	\$518,000	30%	99.9%	103.6%	-4%	50	12	317%	25	12	108%
Waikiki	1-2-6	160	168	-5%	114	93	23%	\$417,500	\$400,000	4%	96.1%	95.2%	1%	38	40	-5%	474	471	1%
Waipahu	1-9-4	31	21	48%	16	21	-24%	\$363,250	\$320,000	14%	97.8%	100.1%	-2%	6	19	-68%	35	10	250%
Windward Coast	1-4-8 to 1-5-5	2	8	-75%	1	0	-	\$335,000	\$0	-	91.0%	0.0%	-	85	0	-	18	18	0%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change	Mar-17	Mar-16	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	2	-	0	1	-	\$0	\$675,000	-	0.0%	96.4%	-	0	111	-
Ala Moana - Kakaako	1-2-3	203	169	20%	117	100	17%	\$560,000	\$466,500	20%	100.0%	98.2%	2%	28	46	-39%
Downtown - Nuuanu	1-1-8 to 1-2-2	128	121	6%	70	73	-4%	\$381,250	\$387,500	-2%	96.6%	100.0%	-3%	22	17	29%
Ewa Plain	1-9-1	151	161	-6%	104	110	-5%	\$445,000	\$430,250	3%	101.3%	98.9%	2%	10	16	-38%
Hawaii Kai	1-3-9	68	75	-9%	42	44	-5%	\$670,000	\$627,500	7%	99.3%	99.4%	0%	20	19	5%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	31	33	-6%	17	19	-11%	\$528,000	\$550,000	-4%	101.1%	100.2%	1%	22	13	69%
Kalihi - Palama	1-1-2 to 1-1-7	47	34	38%	22	26	-15%	\$408,000	\$375,000	9%	102.3%	95.7%	7%	27	25	8%
Kaneohe	Selected 1-4-4 to 1-4-7	62	49	27%	44	41	7%	\$496,000	\$500,000	-1%	99.5%	102.1%	-3%	9	12	-25%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	31	44	-30%	27	20	35%	\$455,000	\$428,000	6%	97.0%	90.3%	7%	78	74	5%
Makaha - Nanakuli	1-8-1 to 1-8-9	88	73	21%	43	47	-9%	\$140,450	\$135,000	4%	97.5%	97.8%	0%	31	30	3%
Makakilo	1-9-2 to 1-9-3	47	39	21%	44	29	52%	\$347,000	\$382,000	-9%	100.6%	100.5%	0%	12	10	20%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	248	212	17%	155	138	12%	\$370,000	\$352,500	5%	98.7%	97.9%	1%	26	19	37%
Mililani	Selected 1-9-4 to 1-9-5	126	92	37%	79	74	7%	\$340,000	\$353,000	-4%	100.2%	101.4%	-1%	10	8	25%
Moanalua - Salt Lake	1-1-1	62	59	5%	47	52	-10%	\$359,000	\$325,000	10%	99.0%	103.2%	-4%	22	9	144%
North Shore	1-5-6 to 1-6-9	26	20	30%	10	15	-33%	\$398,000	\$380,000	5%	97.1%	97.4%	0%	20	15	33%
Pearl City - Aiea	1-9-6 to 1-9-9	104	103	1%	84	71	18%	\$361,000	\$347,000	4%	100.3%	96.4%	4%	11	13	-15%
Wahiawa	1-7-1 to 1-7-7	9	11	-18%	6	5	20%	\$208,500	\$120,000	74%	96.1%	88.9%	8%	8	13	-38%
Waialae - Kahala	1-3-5	23	26	-12%	14	9	56%	\$576,500	\$562,000	3%	99.1%	101.3%	-2%	65	12	442%
Waikiki	1-2-6	417	431	-3%	260	231	13%	\$385,000	\$375,000	3%	96.5%	96.2%	0%	37	38	-3%
Waipahu	1-9-4	75	63	19%	46	45	2%	\$393,000	\$322,500	22%	99.9%	99.2%	1%	8	18	-56%
Windward Coast	1-4-8 to 1-5-5	14	14	0%	4	3	33%	\$303,500	\$250,000	21%	96.0%	89.3%	8%	91	12	658%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

March 2017

Aina Haina - Kuliouou

1-3-6 to 1-3-8

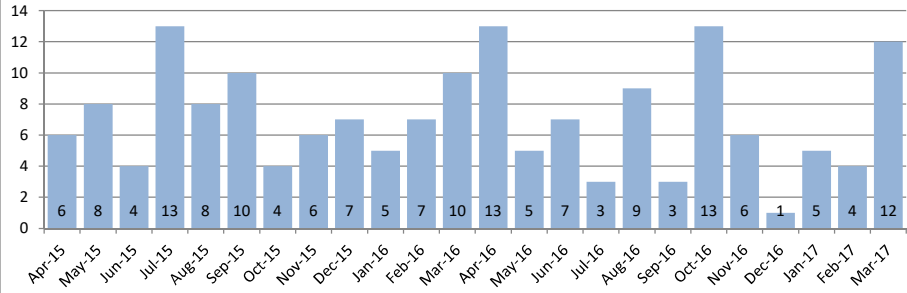


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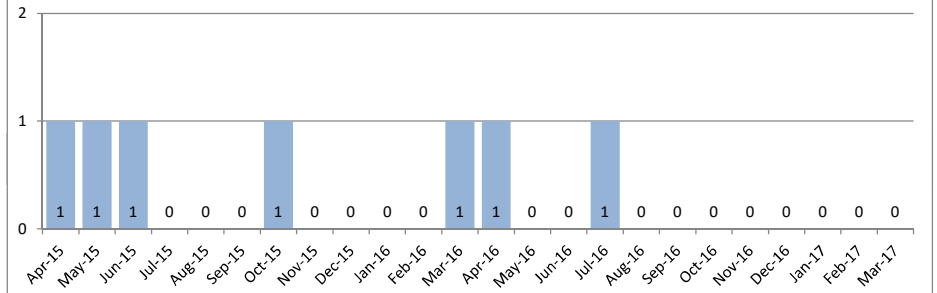
Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	13	16	-19%	38	44	-14%
Closed Sales	12	10	20%	21	22	-5%
Median Sales Price	\$1,642,500	\$1,311,500	25%	\$1,285,000	\$1,117,500	15%
Percent of Original List Price Received	90.6%	90.8%	0%	99.2%	91.2%	9%
Median Days on Market Until Sale	26	20	30%	25	20	25%
Inventory of Homes for Sale	50	39	28%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	0	1	-	0	2	-
Closed Sales	0	1	-	0	1	-
Median Sales Price	\$0	\$675,000	-	\$0	\$675,000	-
Percent of Original List Price Received	0.0%	96.4%	-	0.0%	96.4%	-
Median Days on Market Until Sale	0	111	-	0	111	-
Inventory of Homes for Sale	1	2	-50%	-	-	-

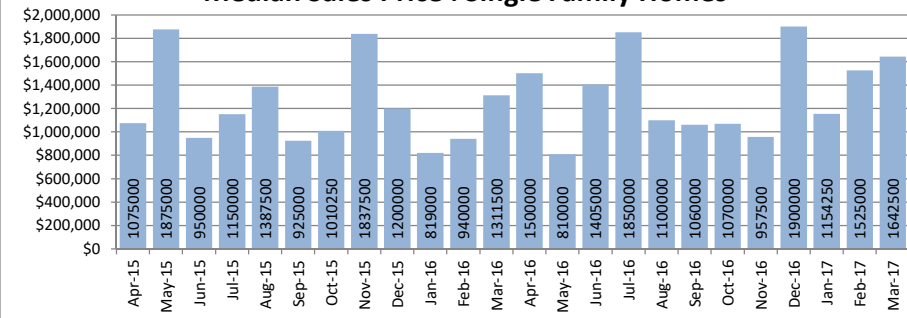
Closed Sales : Single Family Homes



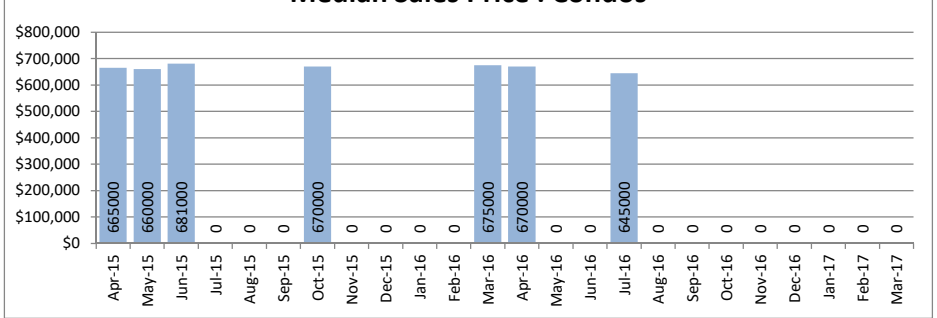
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

March 2017

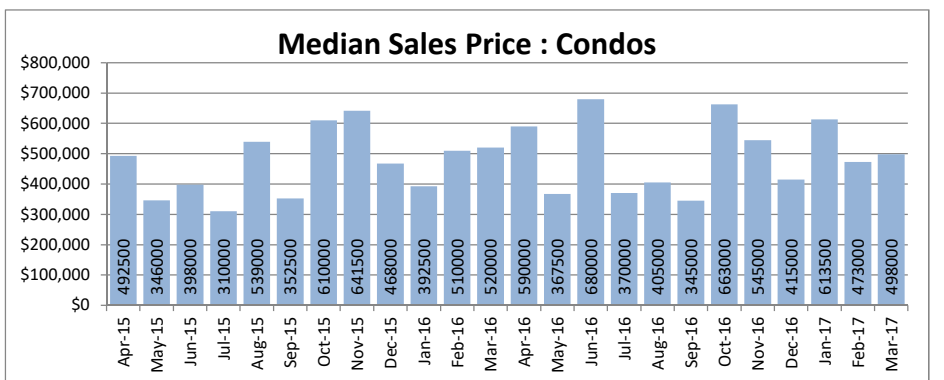
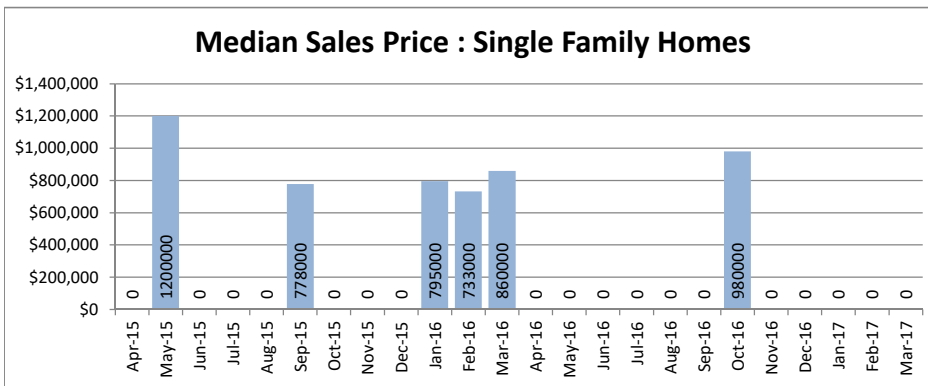
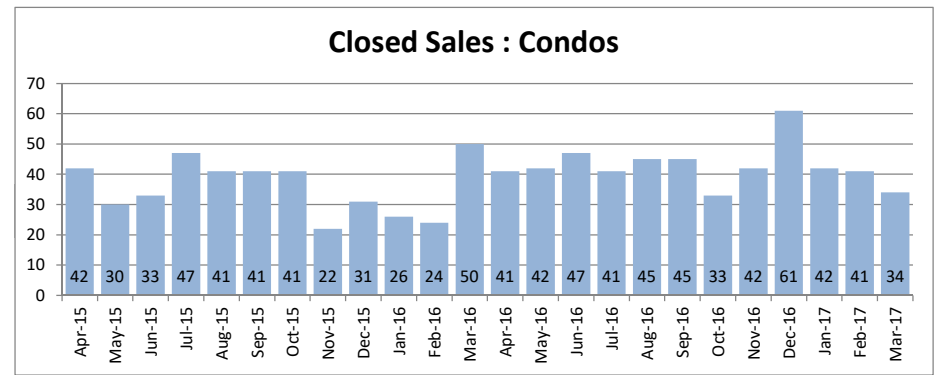
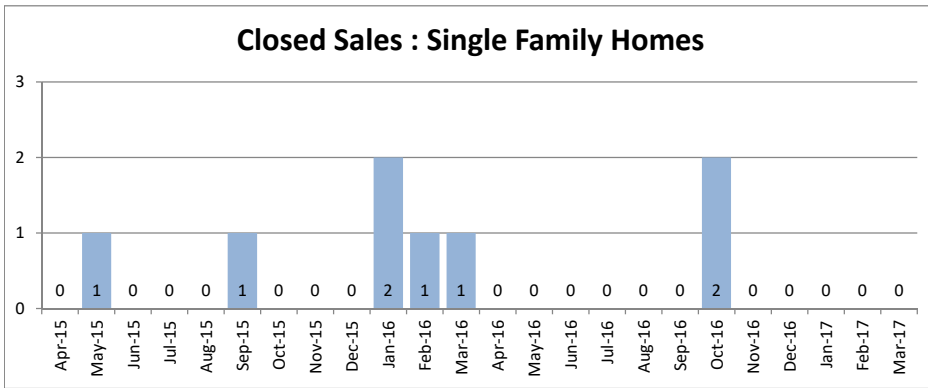


Ala Moana - Kakaako
1-2-3

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	0	1	-	2	3	-33%
Closed Sales	0	1	-	0	4	-
Median Sales Price	\$0	\$860,000	-	\$0	\$795,000	-
Percent of Original List Price Received	0.0%	98.4%	-	0.0%	92.3%	-
Median Days on Market Until Sale	0	27	-	0	49	-
Inventory of Homes for Sale	1	1	0%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	70	55	27%	203	169	20%
Closed Sales	34	50	-32%	117	100	17%
Median Sales Price	\$498,000	\$520,000	-4%	\$560,000	\$466,500	20%
Percent of Original List Price Received	98.7%	98.3%	0%	100.0%	98.2%	2%
Median Days on Market Until Sale	20	51	-61%	28	46	-39%
Inventory of Homes for Sale	222	192	16%	-	-	-



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Local Market Update

March 2017

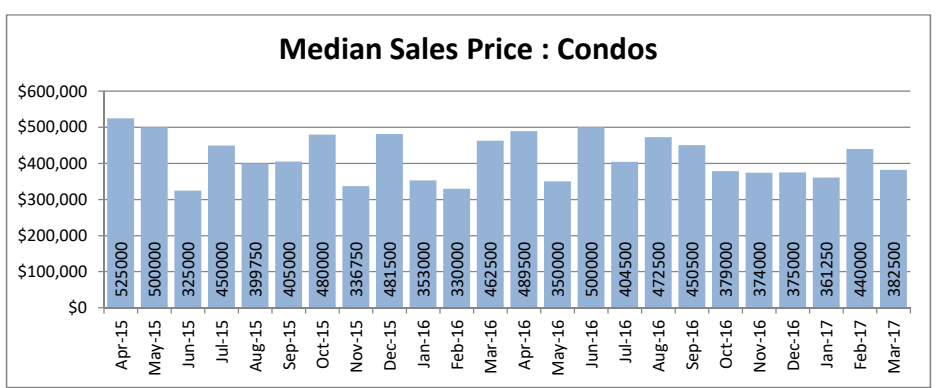
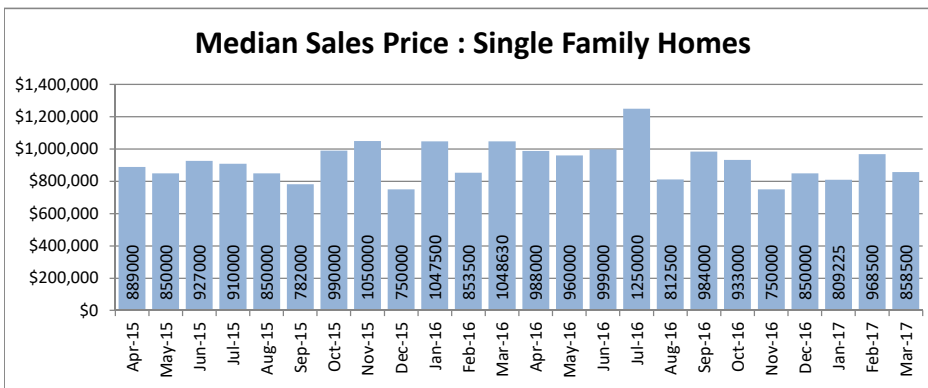
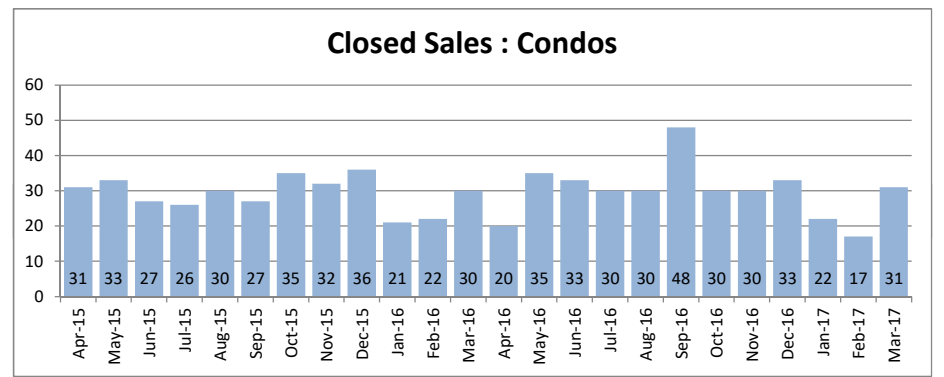
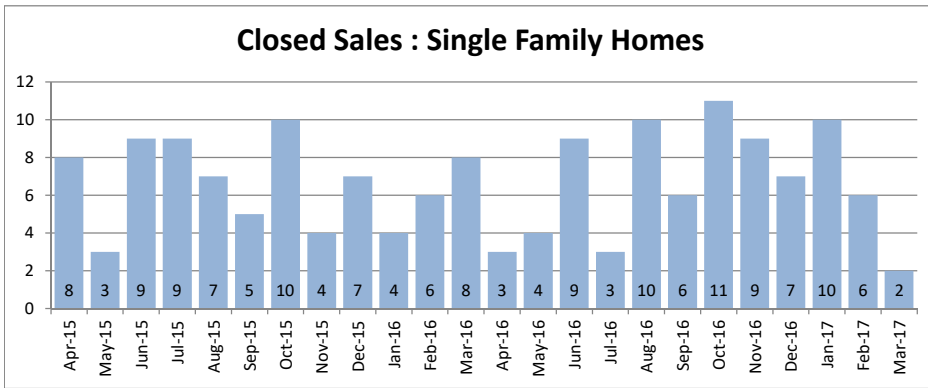


Downtown - Nuuanu
1-1-8 to 1-2-2

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	17	10	70%	41	34	21%
Closed Sales	2	8	-75%	18	18	0%
Median Sales Price	\$858,500	\$1,048,630	-18%	\$809,225	\$993,630	-19%
Percent of Original List Price Received	109.0%	91.3%	19%	93.8%	88.0%	7%
Median Days on Market Until Sale	13	28	-54%	14	31	-55%
Inventory of Homes for Sale	29	24	21%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	46	34	35%	128	121	6%
Closed Sales	31	30	3%	70	73	-4%
Median Sales Price	\$382,500	\$462,500	-17%	\$381,250	\$387,500	-2%
Percent of Original List Price Received	94.4%	97.5%	-3%	96.6%	100.0%	-3%
Median Days on Market Until Sale	27	27	0%	22	17	29%
Inventory of Homes for Sale	116	99	17%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

March 2017

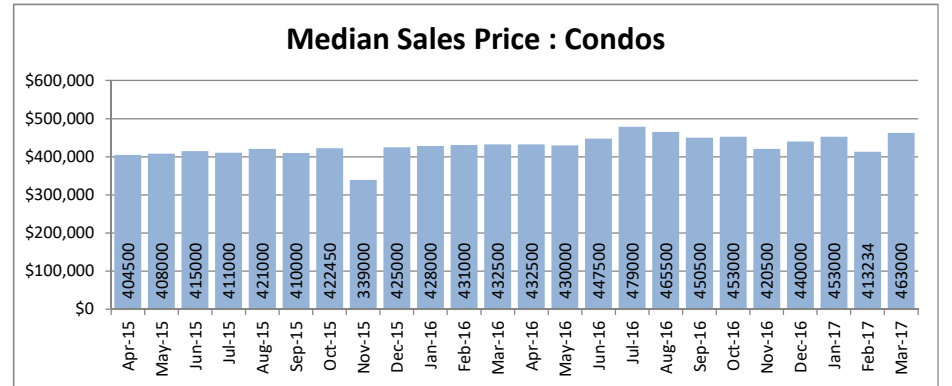
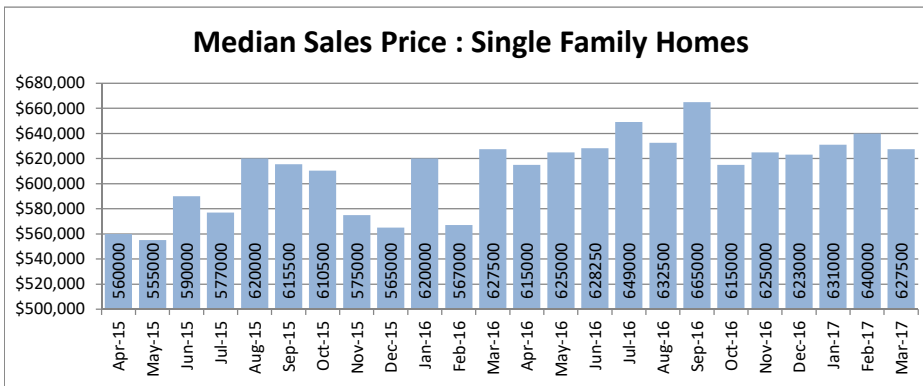
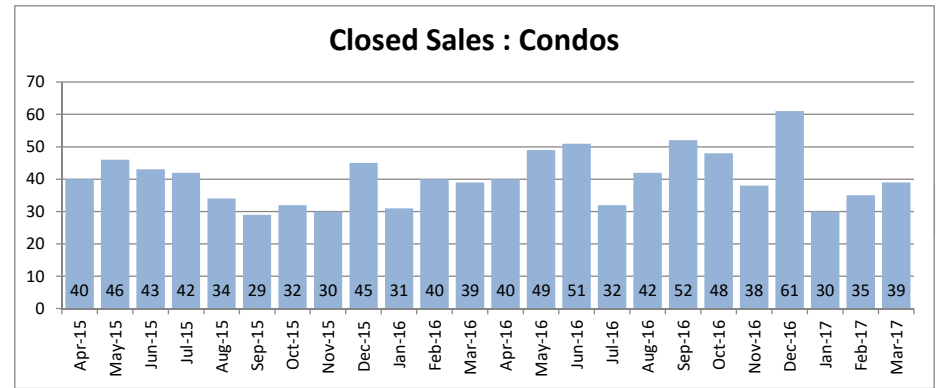
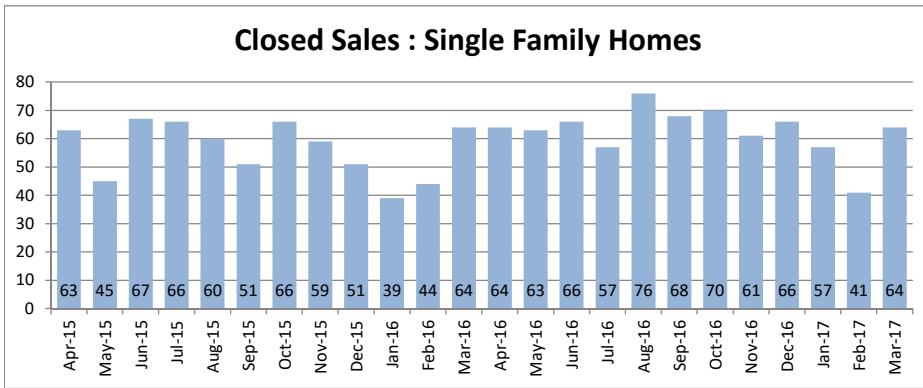


Ewa Plain
1-9-1

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	98	72	36%	252	223	13%
Closed Sales	64	64	0%	162	147	10%
Median Sales Price	\$627,500	\$627,500	0%	\$630,500	\$613,000	3%
Percent of Original List Price Received	97.7%	99.8%	-2%	97.8%	98.9%	-1%
Median Days on Market Until Sale	12	12	0%	15	13	15%
Inventory of Homes for Sale	159	91	75%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	68	59	15%	151	161	-6%
Closed Sales	39	39	0%	104	110	-5%
Median Sales Price	\$463,000	\$432,500	7%	\$445,000	\$430,250	3%
Percent of Original List Price Received	100.9%	98.3%	3%	101.3%	98.9%	2%
Median Days on Market Until Sale	9	16	-44%	10	16	-38%
Inventory of Homes for Sale	98	64	53%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2017

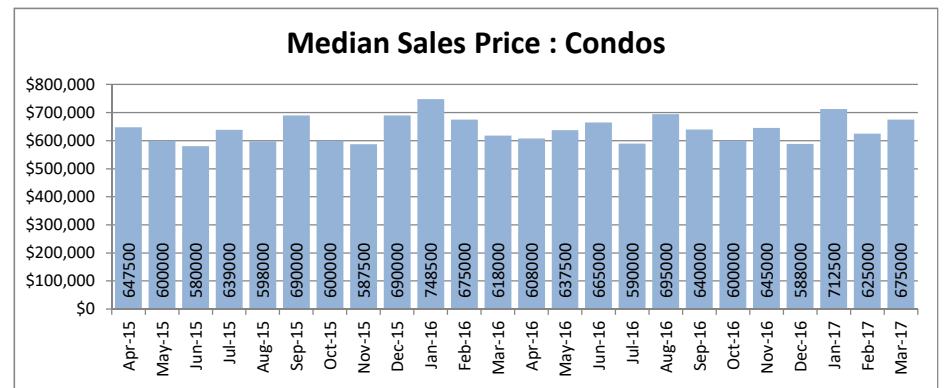
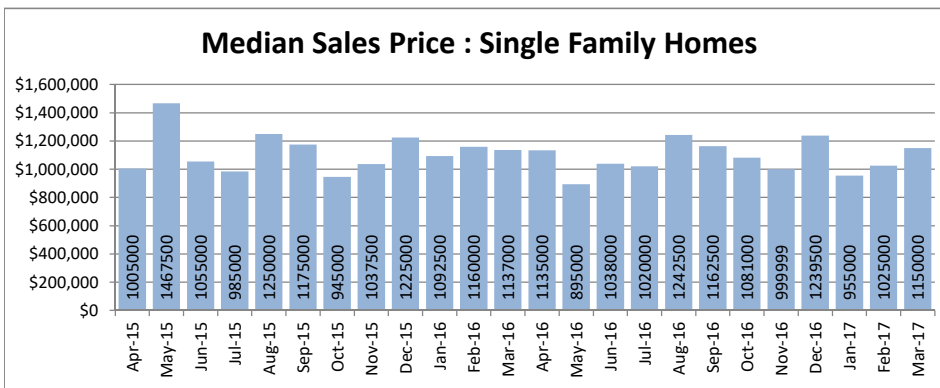
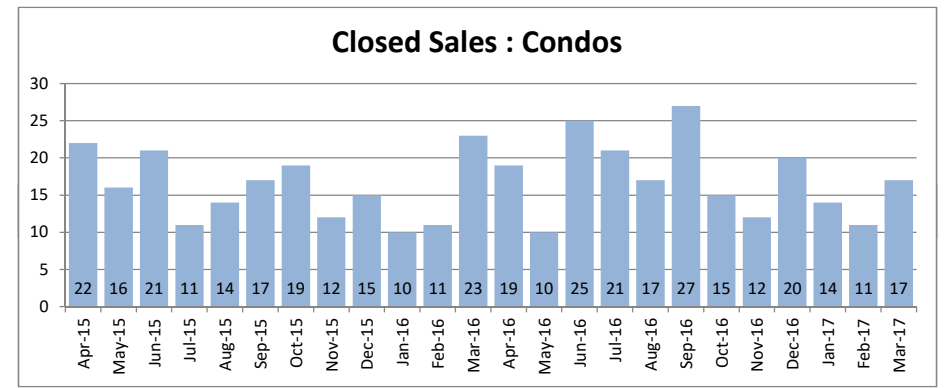
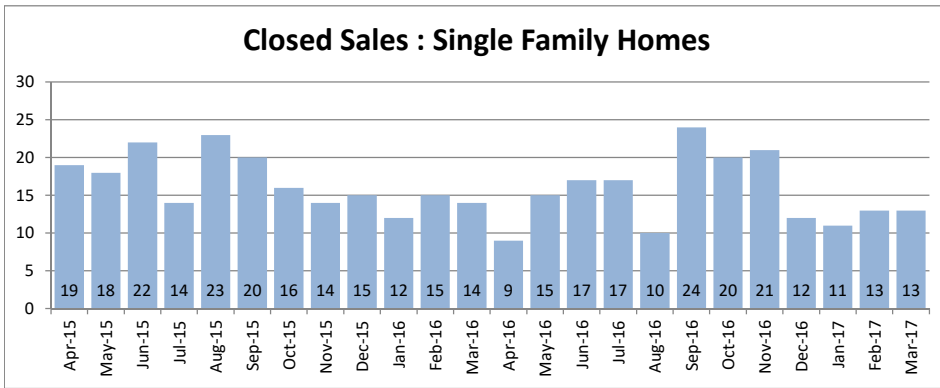


Hawaii Kai
1-3-9

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	29	19	53%	76	67	13%
Closed Sales	13	14	-7%	37	41	-10%
Median Sales Price	\$1,150,000	\$1,137,000	1%	\$1,040,000	\$1,140,000	-9%
Percent of Original List Price Received	92.0%	96.6%	-5%	94.5%	96.6%	-2%
Median Days on Market Until Sale	28	14	100%	22	24	-8%
Inventory of Homes for Sale	64	55	16%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	24	21	14%	68	75	-9%
Closed Sales	17	23	-26%	42	44	-5%
Median Sales Price	\$675,000	\$618,000	9%	\$670,000	\$627,500	7%
Percent of Original List Price Received	93.1%	100.5%	-7%	99.3%	99.4%	0%
Median Days on Market Until Sale	15	14	7%	20	19	5%
Inventory of Homes for Sale	55	45	22%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

March 2017

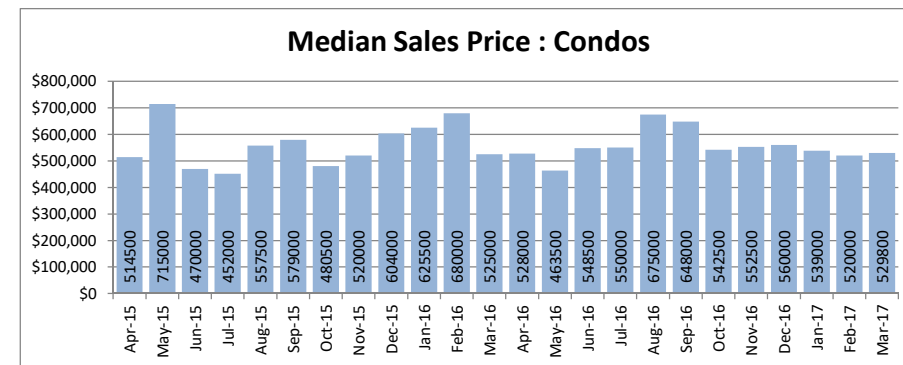
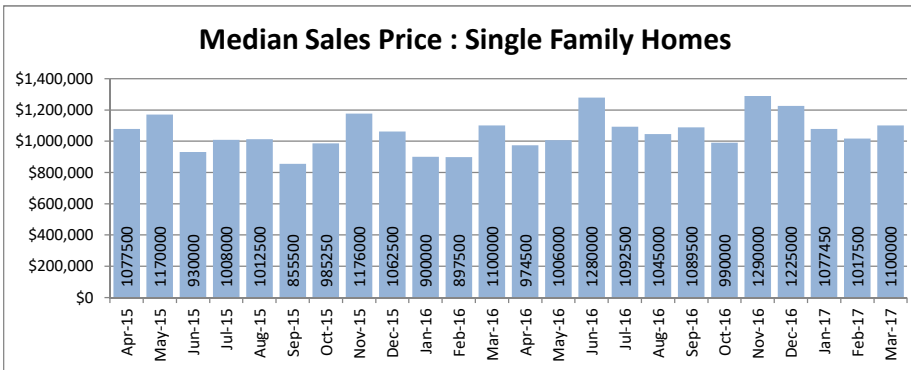
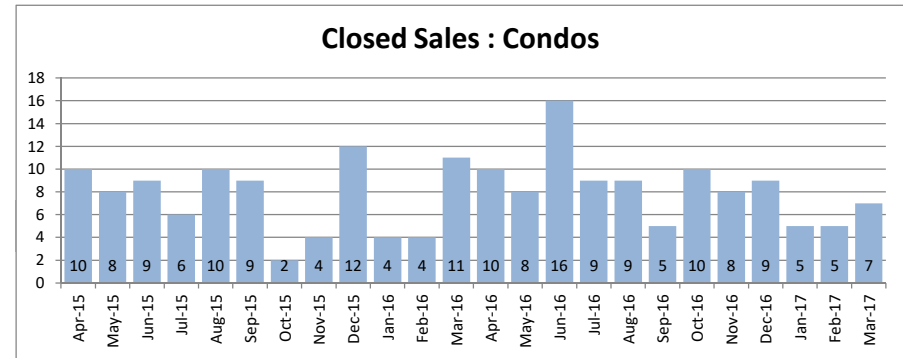
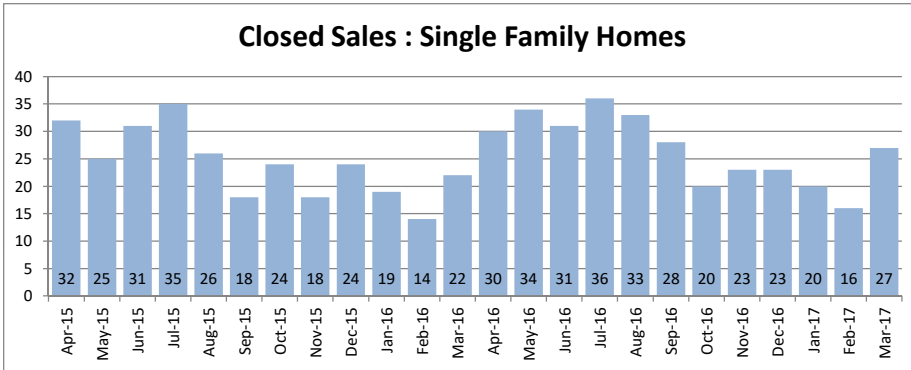


Kailua - Waimanalo
1-4-1 to Selected 1-4-4

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	40	44	-9%	98	103	-5%
Closed Sales	27	22	23%	63	55	15%
Median Sales Price	\$1,100,000	\$1,100,000	0%	\$1,029,900	\$955,000	8%
Percent of Original List Price Received	93.6%	94.2%	-1%	93.6%	97.9%	-4%
Median Days on Market Until Sale	31	24	29%	42	17	147%
Inventory of Homes for Sale	103	85	21%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	16	8	100%	31	33	-6%
Closed Sales	7	11	-36%	17	19	-11%
Median Sales Price	\$529,800	\$525,000	1%	\$528,000	\$550,000	-4%
Percent of Original List Price Received	100.0%	97.2%	3%	101.1%	100.2%	1%
Median Days on Market Until Sale	14	22	-36%	22	13	69%
Inventory of Homes for Sale	20	12	67%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

March 2017

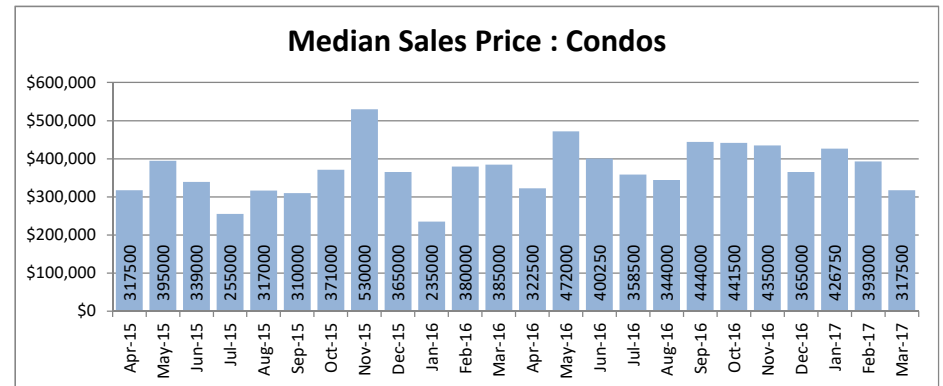
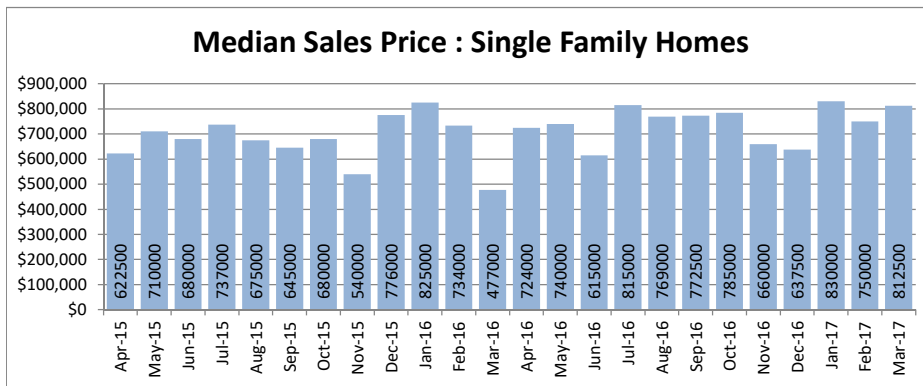
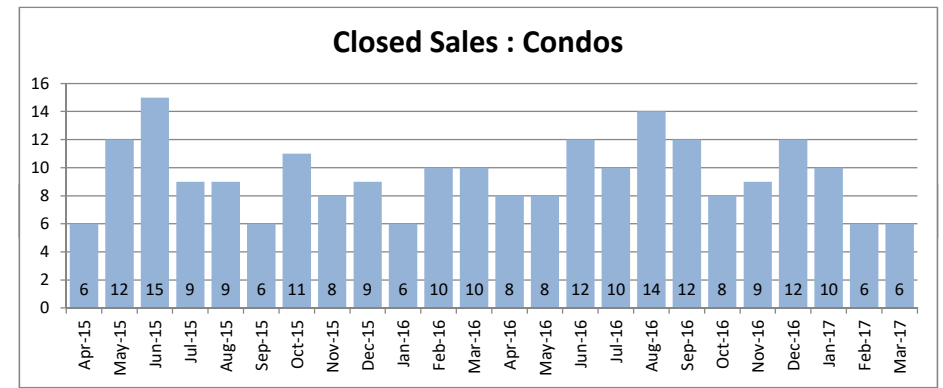
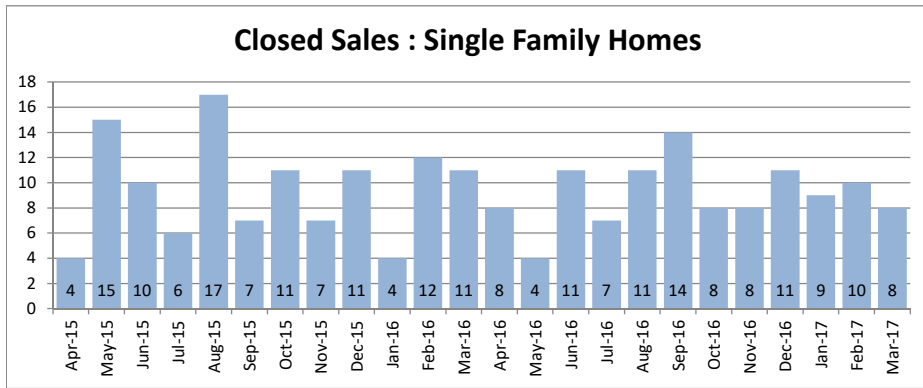


Kalihi - Palama
1-1-2 to 1-1-7

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	16	10	60%	46	30	53%
Closed Sales	8	11	-27%	27	27	0%
Median Sales Price	\$812,500	\$477,000	70%	\$800,000	\$650,000	23%
Percent of Original List Price Received	100.1%	96.4%	4%	100.1%	93.0%	8%
Median Days on Market Until Sale	31	21	48%	20	21	-5%
Inventory of Homes for Sale	49	25	96%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	24	12	100%	47	34	38%
Closed Sales	6	10	-40%	22	26	-15%
Median Sales Price	\$317,500	\$385,000	-18%	\$408,000	\$375,000	9%
Percent of Original List Price Received	100.0%	90.2%	11%	102.3%	95.7%	7%
Median Days on Market Until Sale	12	20	-40%	27	25	8%
Inventory of Homes for Sale	31	19	63%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2017

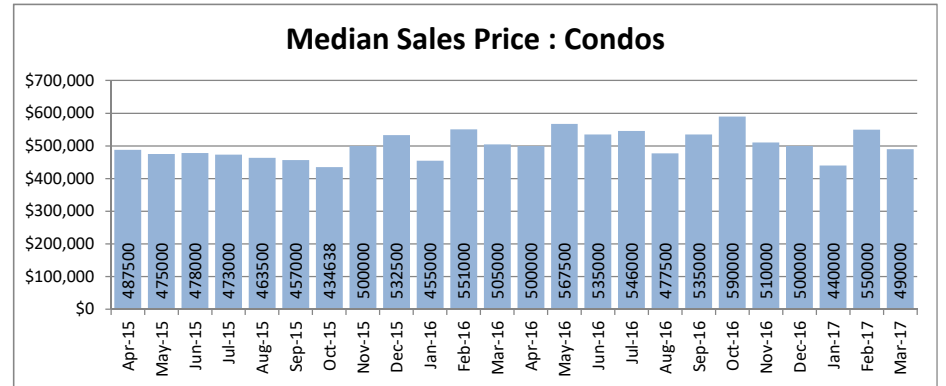
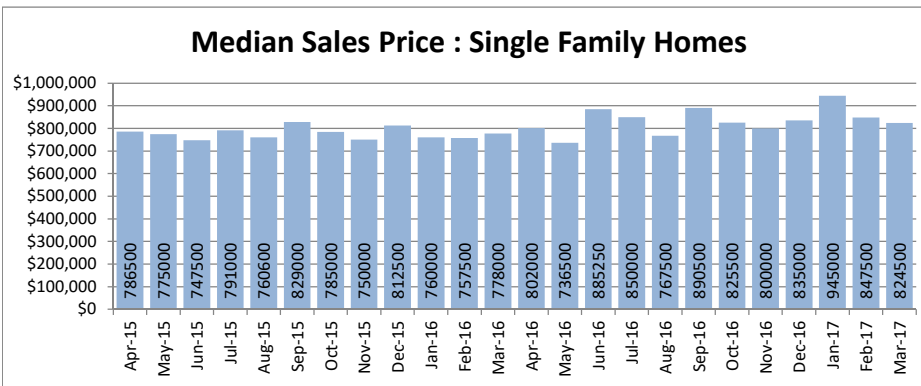
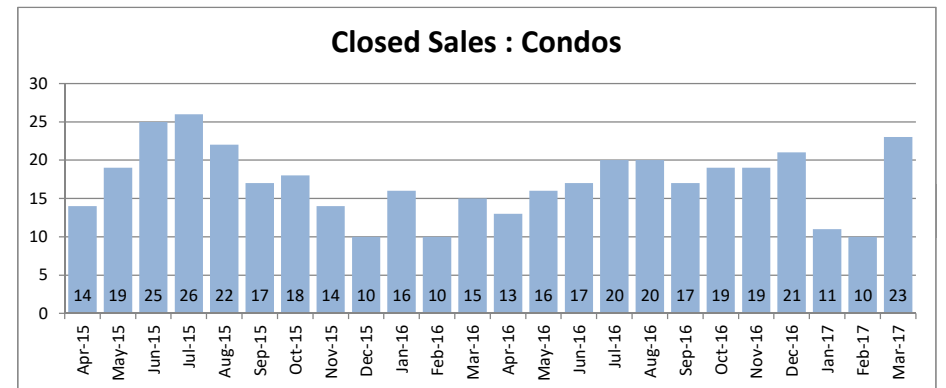
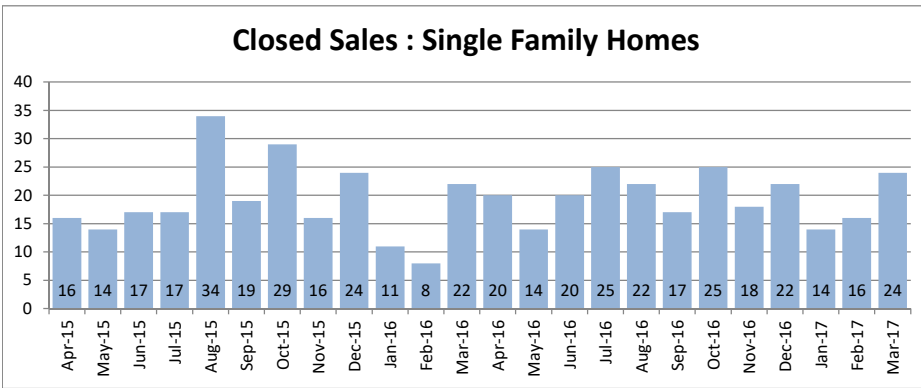


Kaneohe
Selected 1-4-4 to 1-4-7

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	29	17	71%	76	68	12%
Closed Sales	24	22	9%	54	41	32%
Median Sales Price	\$824,500	\$778,000	6%	\$857,500	\$765,000	12%
Percent of Original List Price Received	97.2%	98.0%	-1%	96.6%	95.7%	1%
Median Days on Market Until Sale	15	13	15%	20	16	25%
Inventory of Homes for Sale	65	50	30%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	26	16	63%	62	49	27%
Closed Sales	23	15	53%	44	41	7%
Median Sales Price	\$490,000	\$505,000	-3%	\$496,000	\$500,000	-1%
Percent of Original List Price Received	98.4%	101.0%	-3%	99.5%	102.1%	-3%
Median Days on Market Until Sale	7	11	-36%	9	12	-25%
Inventory of Homes for Sale	43	17	153%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2017

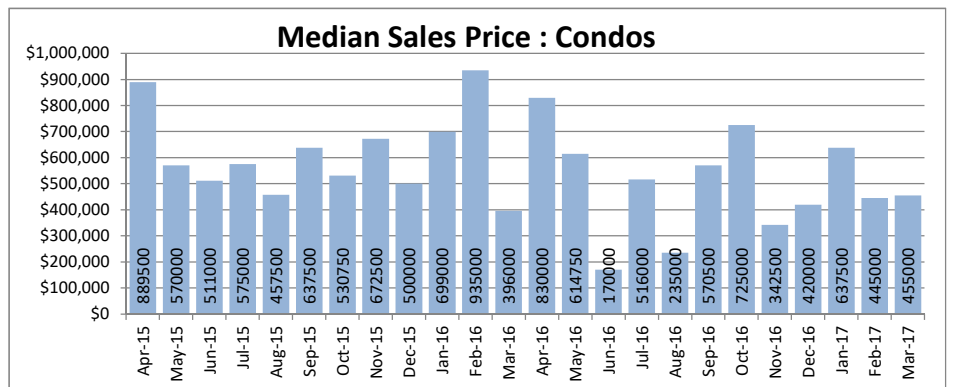
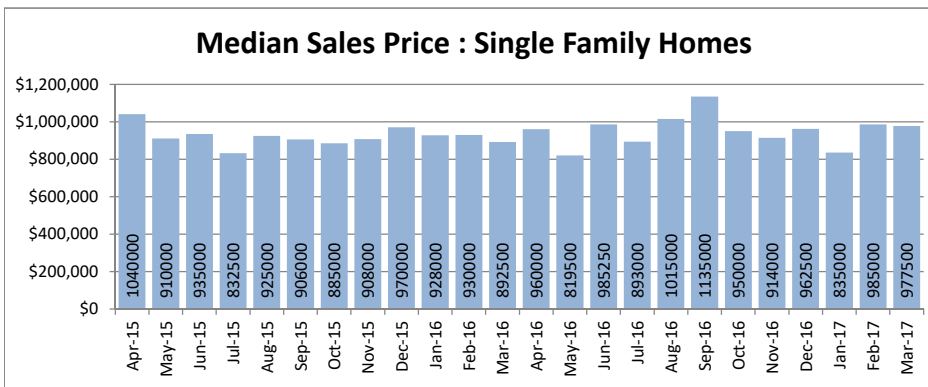
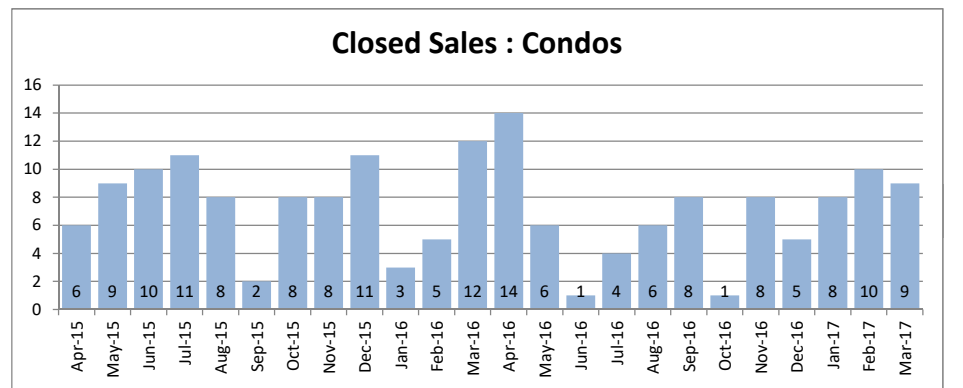
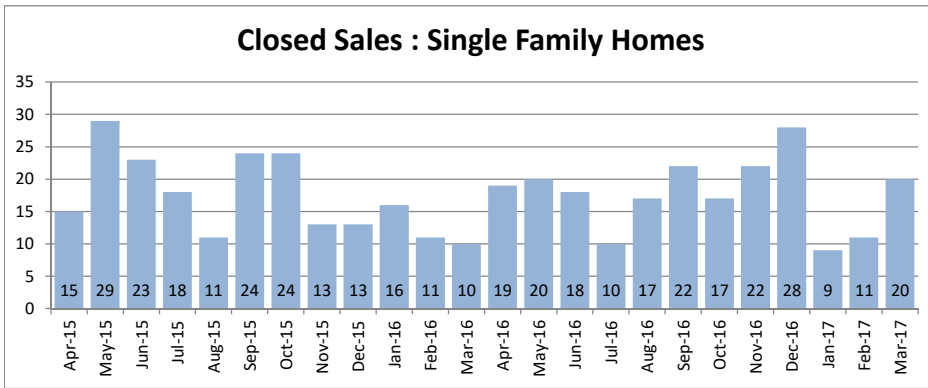


Kapahulu - Diamond Head
1-3-1 to 1-3-4

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	29	30	-3%	79	88	-10%
Closed Sales	20	10	100%	40	37	8%
Median Sales Price	\$977,500	\$892,500	10%	\$940,000	\$918,000	2%
Percent of Original List Price Received	98.8%	100.6%	-2%	96.4%	97.1%	-1%
Median Days on Market Until Sale	13	27	-52%	17	33	-48%
Inventory of Homes for Sale	77	59	31%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	10	15	-33%	31	44	-30%
Closed Sales	9	12	-25%	27	20	35%
Median Sales Price	\$455,000	\$396,000	15%	\$455,000	\$428,000	6%
Percent of Original List Price Received	97.8%	96.0%	2%	97.0%	90.3%	7%
Median Days on Market Until Sale	98	95	3%	78	74	5%
Inventory of Homes for Sale	43	52	-17%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2017

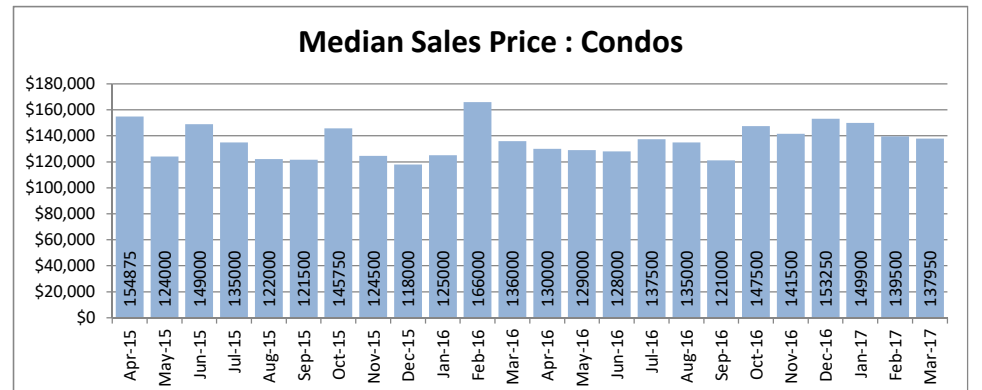
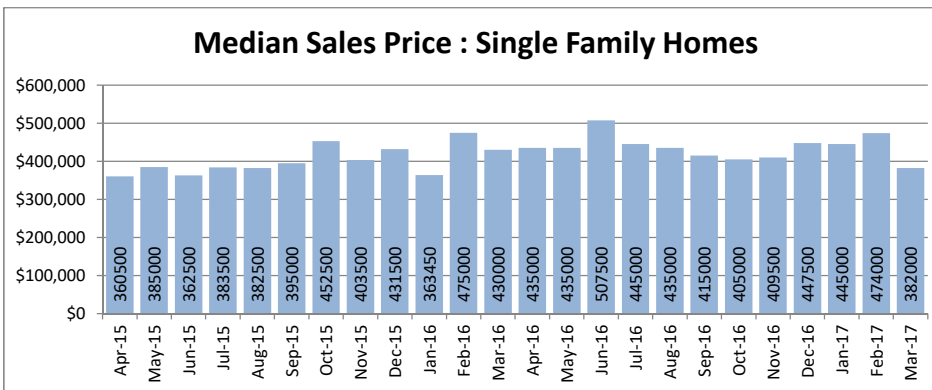
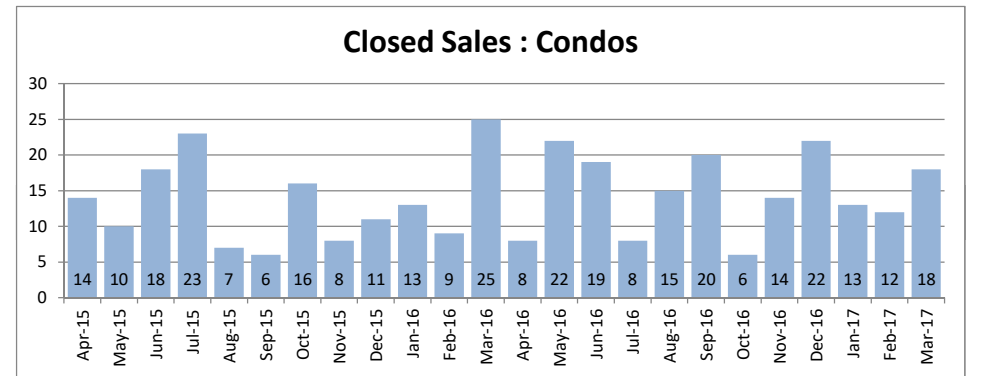
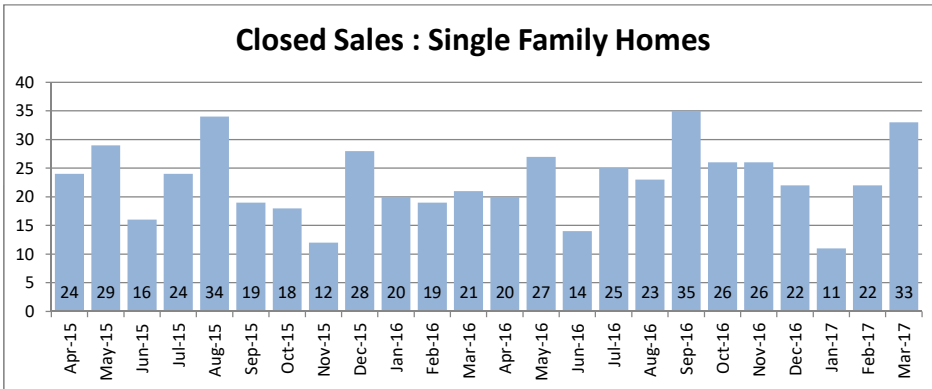


Makaha - Nanakuli
1-8-1 to 1-8-9

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	52	32	63%	133	124	7%
Closed Sales	33	21	57%	66	60	10%
Median Sales Price	\$382,000	\$430,000	-11%	\$422,500	\$427,500	-1%
Percent of Original List Price Received	96.0%	100.0%	-4%	100.0%	98.6%	1%
Median Days on Market Until Sale	17	26	-35%	26	22	18%
Inventory of Homes for Sale	105	79	33%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	32	28	14%	88	73	21%
Closed Sales	18	25	-28%	43	47	-9%
Median Sales Price	\$137,950	\$136,000	1%	\$140,450	\$135,000	4%
Percent of Original List Price Received	96.5%	100.7%	-4%	97.5%	97.8%	0%
Median Days on Market Until Sale	12	26	-54%	31	30	3%
Inventory of Homes for Sale	85	56	52%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

March 2017

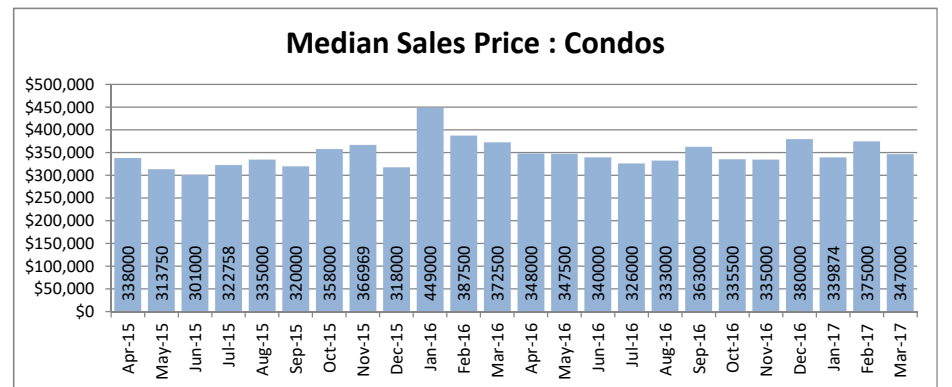
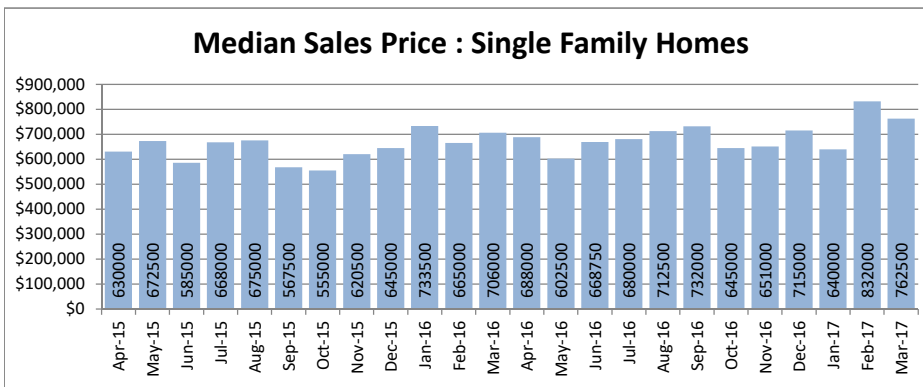
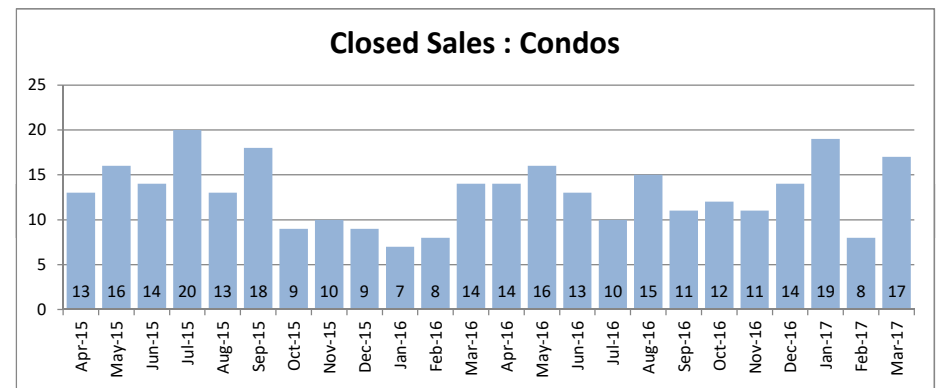
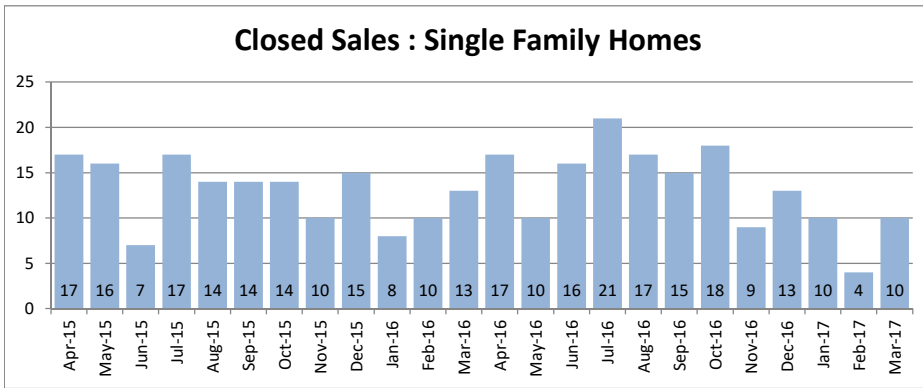


Makakilo
1-9-2 to 1-9-3

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	24	20	20%	57	53	8%
Closed Sales	10	13	-23%	24	31	-23%
Median Sales Price	\$762,500	\$706,000	8%	\$754,500	\$695,000	9%
Percent of Original List Price Received	98.7%	96.7%	2%	99.3%	97.7%	2%
Median Days on Market Until Sale	12	25	-52%	18	27	-33%
Inventory of Homes for Sale	49	28	75%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	22	13	69%	47	39	21%
Closed Sales	17	14	21%	44	29	52%
Median Sales Price	\$347,000	\$372,500	-7%	\$347,000	\$382,000	-9%
Percent of Original List Price Received	100.6%	102.3%	-2%	100.6%	100.5%	0%
Median Days on Market Until Sale	22	9	144%	12	10	20%
Inventory of Homes for Sale	29	15	93%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2017

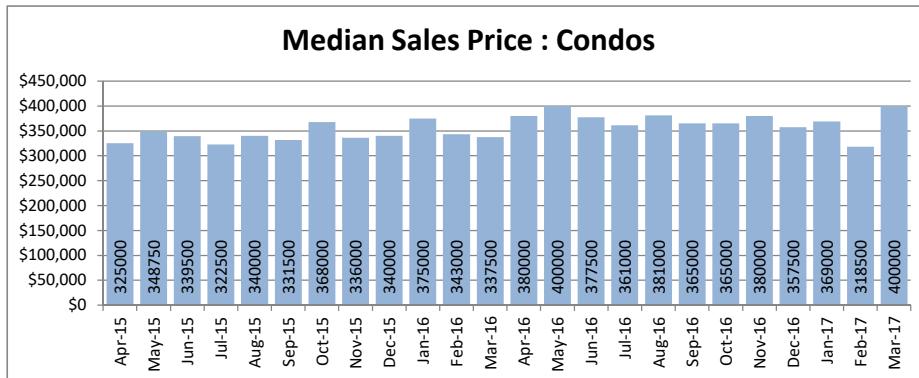
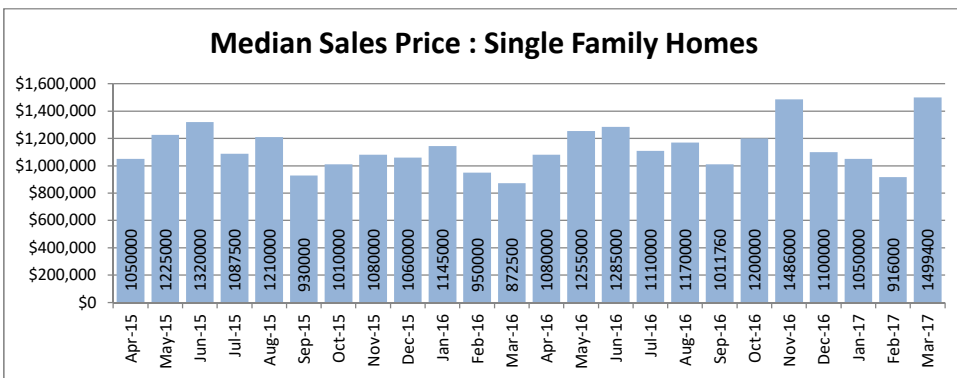
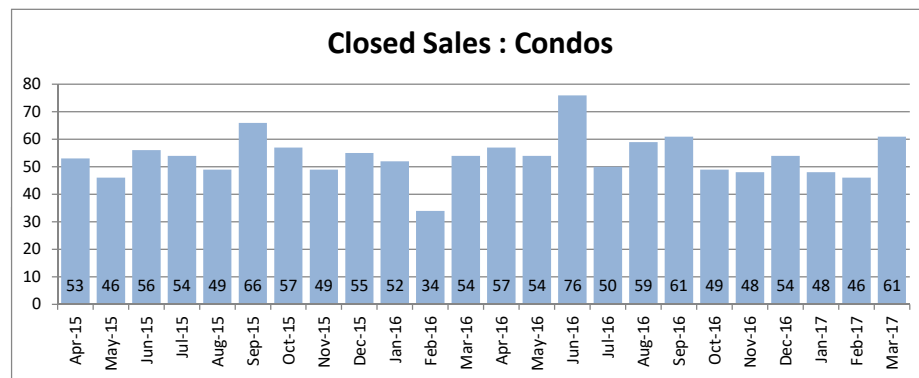
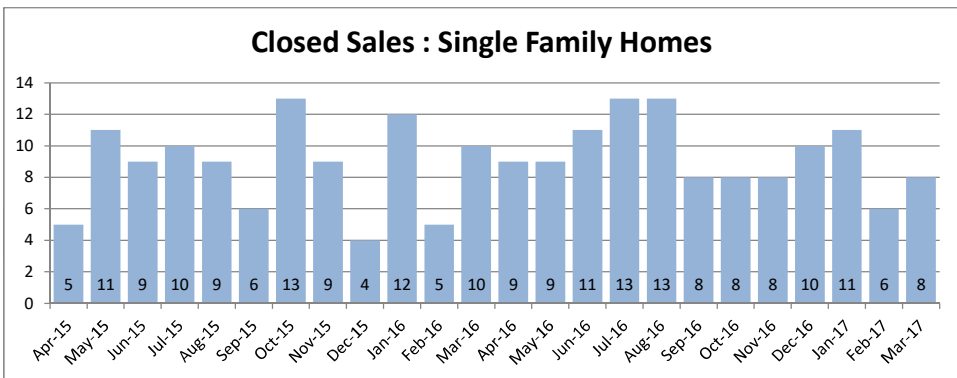


Makiki - Moiliili
1-2-4 to 1-2-9 (except 1-2-6)

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	14	15	-7%	45	40	13%
Closed Sales	8	10	-20%	25	27	-7%
Median Sales Price	\$1,499,400	\$872,500	72%	\$1,050,000	\$950,000	11%
Percent of Original List Price Received	98.3%	89.6%	10%	87.9%	95.2%	-8%
Median Days on Market Until Sale	10	40	-75%	17	59	-71%
Inventory of Homes for Sale	39	38	3%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	81	72	13%	248	212	17%
Closed Sales	61	54	13%	155	138	12%
Median Sales Price	\$400,000	\$337,500	19%	\$370,000	\$352,500	5%
Percent of Original List Price Received	97.6%	99.4%	-2%	98.7%	97.9%	1%
Median Days on Market Until Sale	20	14	43%	26	19	37%
Inventory of Homes for Sale	213	150	42%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

March 2017

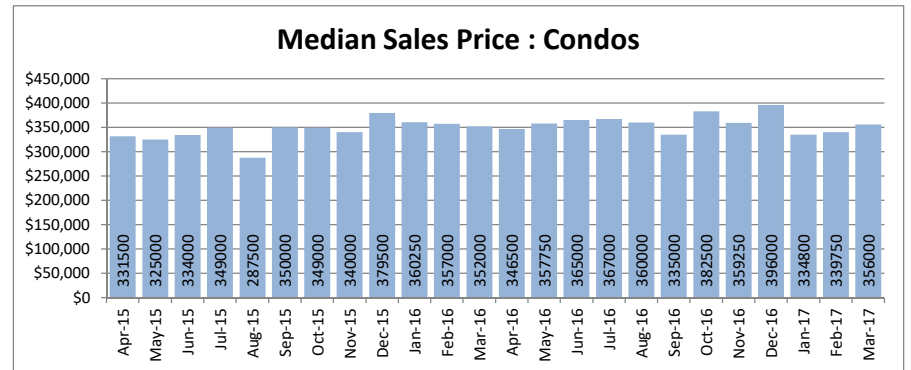
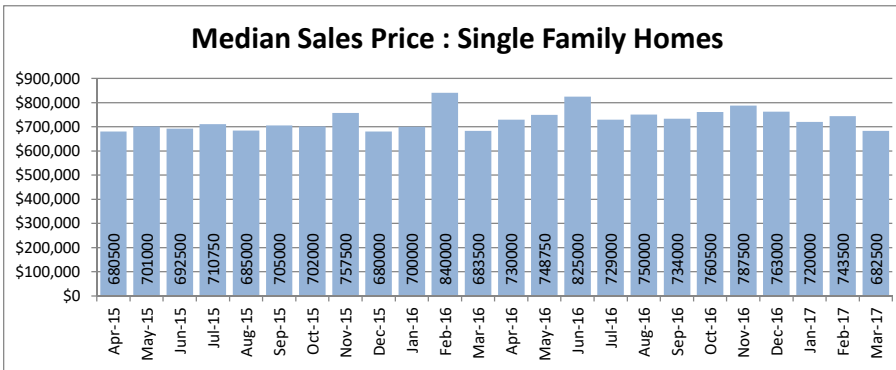
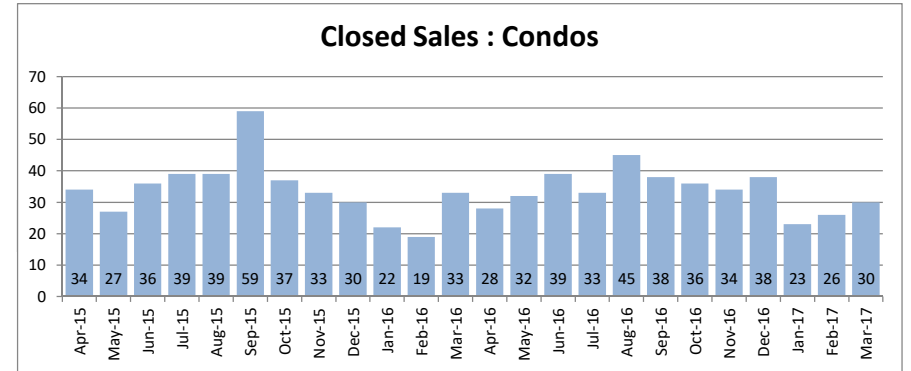
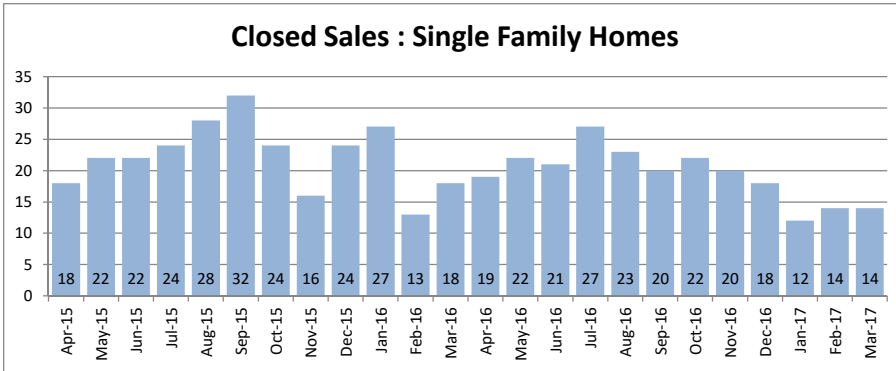


Mililani
Selected 1-9-4 to 1-9-5

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	24	25	-4%	56	63	-11%
Closed Sales	14	18	-22%	40	58	-31%
Median Sales Price	\$682,500	\$683,500	0%	\$705,000	\$712,000	-1%
Percent of Original List Price Received	97.5%	101.3%	-4%	97.2%	96.3%	1%
Median Days on Market Until Sale	10	10	0%	14	31	-55%
Inventory of Homes for Sale	45	29	55%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	49	41	20%	126	92	37%
Closed Sales	30	33	-9%	79	74	7%
Median Sales Price	\$356,000	\$352,000	1%	\$340,000	\$353,000	-4%
Percent of Original List Price Received	100.4%	102.0%	-2%	100.2%	101.4%	-1%
Median Days on Market Until Sale	10	8	25%	10	8	25%
Inventory of Homes for Sale	54	23	135%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

March 2017

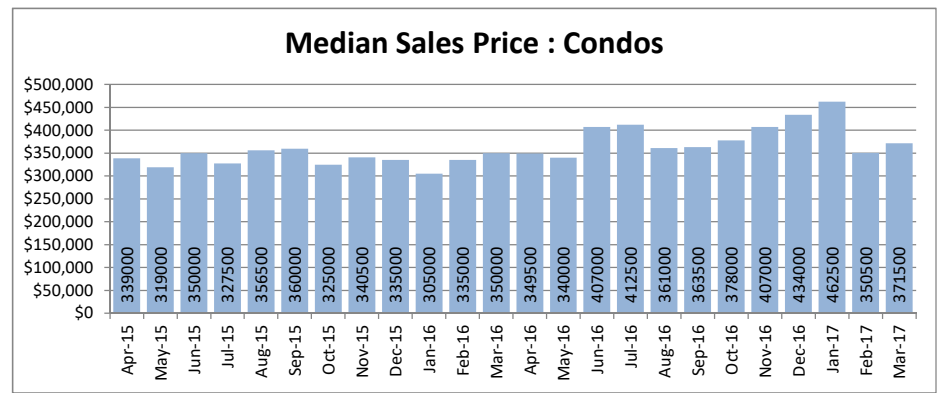
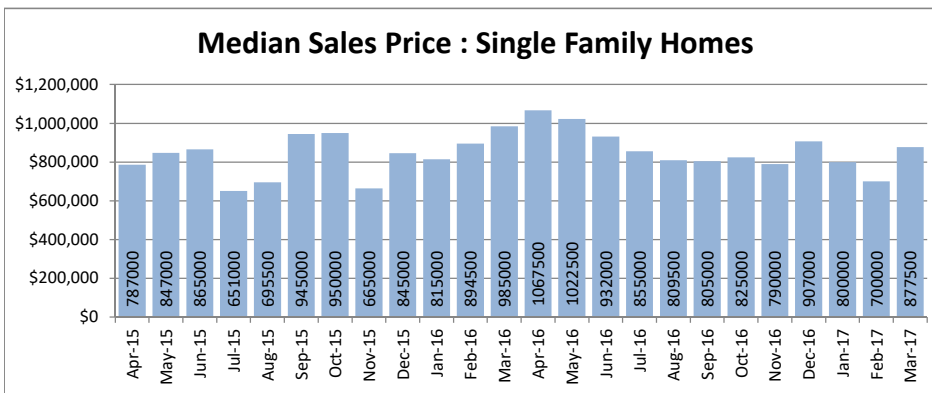
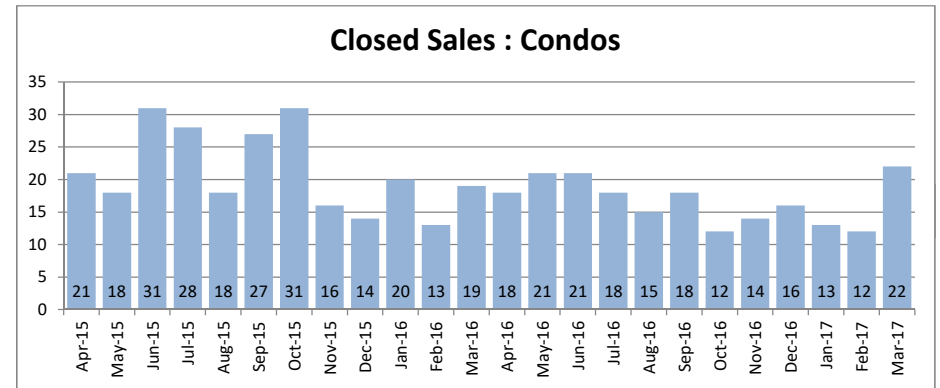
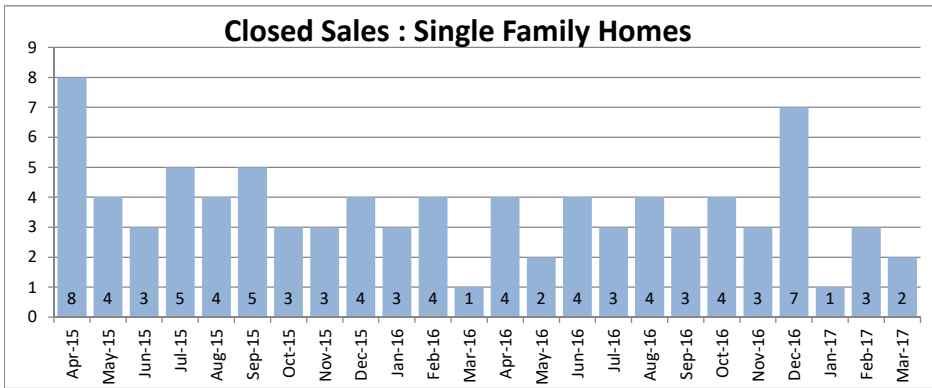


Moanalua - Salt Lake
1-1-1

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	1	5	-80%	7	12	-42%
Closed Sales	2	1	100%	6	8	-25%
Median Sales Price	\$877,500	\$985,000	-11%	\$820,000	\$894,500	-8%
Percent of Original List Price Received	92.1%	93.8%	-2%	93.8%	92.8%	1%
Median Days on Market Until Sale	69	65	6%	19	33	-42%
Inventory of Homes for Sale	10	6	67%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	27	23	17%	62	59	5%
Closed Sales	22	19	16%	47	52	-10%
Median Sales Price	\$371,500	\$350,000	6%	\$359,000	\$325,000	10%
Percent of Original List Price Received	96.6%	113.6%	-15%	99.0%	103.2%	-4%
Median Days on Market Until Sale	11	9	22%	22	9	144%
Inventory of Homes for Sale	48	20	140%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2017

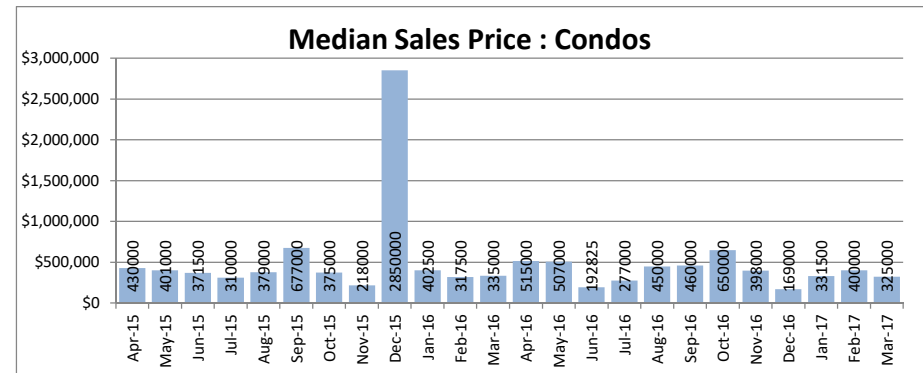
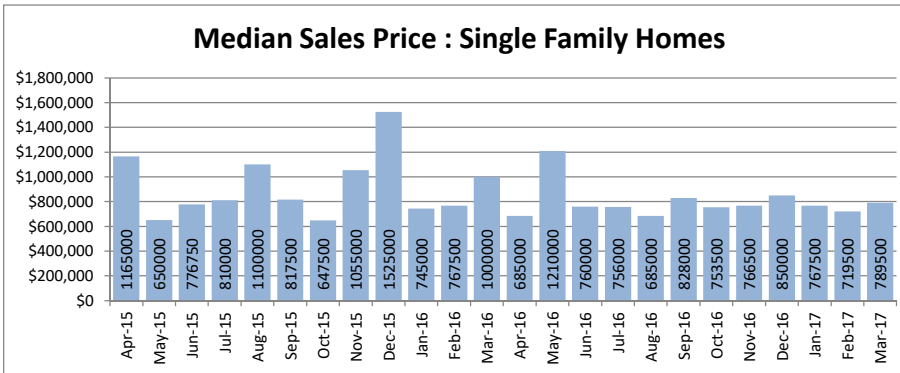
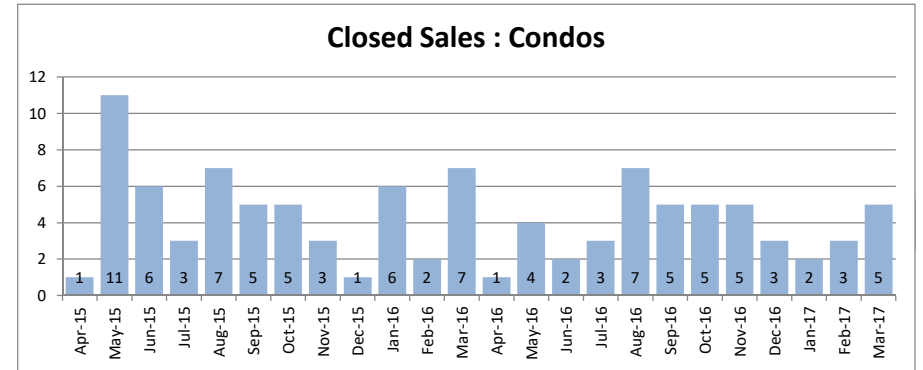
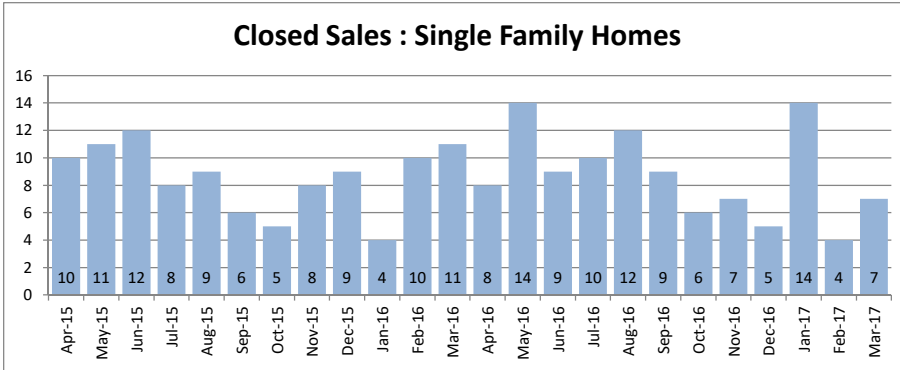


North Shore
1-5-6 to 1-6-9

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	18	7	157%	54	40	35%
Closed Sales	7	11	-36%	25	25	0%
Median Sales Price	\$789,500	\$1,000,000	-21%	\$769,750	\$770,000	0%
Percent of Original List Price Received	100.0%	77.0%	30%	97.2%	96.3%	1%
Median Days on Market Until Sale	26	90	-71%	13	64	-80%
Inventory of Homes for Sale	68	54	26%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	15	10	50%	26	20	30%
Closed Sales	5	7	-29%	10	15	-33%
Median Sales Price	\$325,000	\$335,000	-3%	\$398,000	\$380,000	5%
Percent of Original List Price Received	99.1%	100.0%	-1%	97.1%	97.4%	0%
Median Days on Market Until Sale	61	34	79%	20	15	33%
Inventory of Homes for Sale	18	18	0%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

March 2017

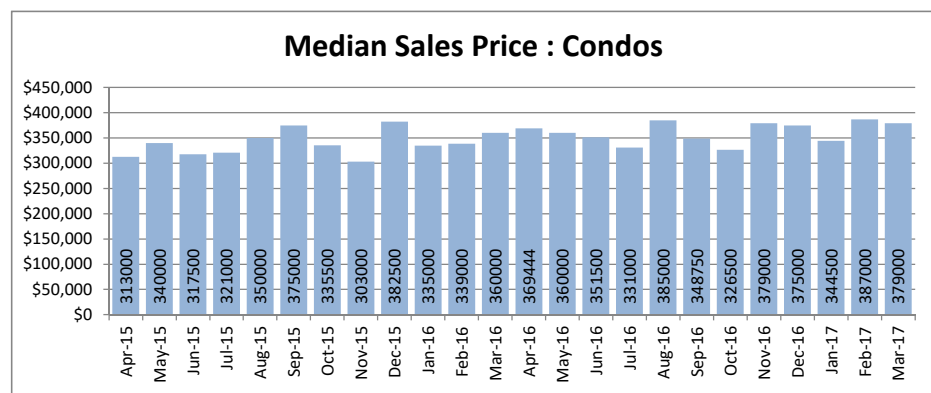
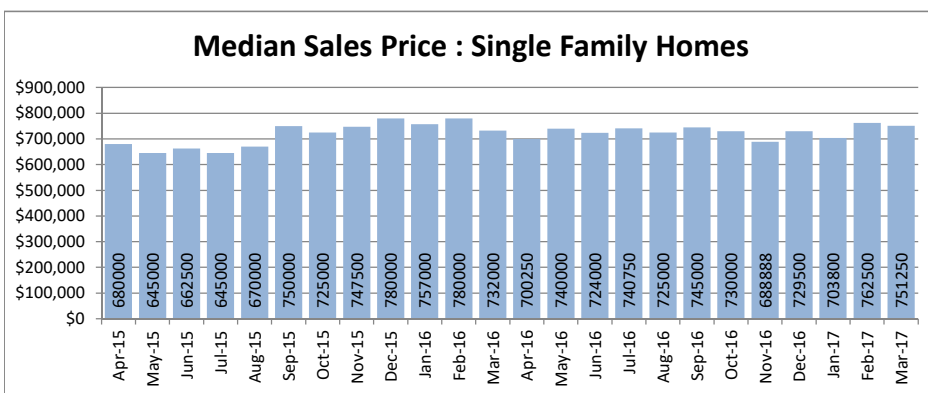
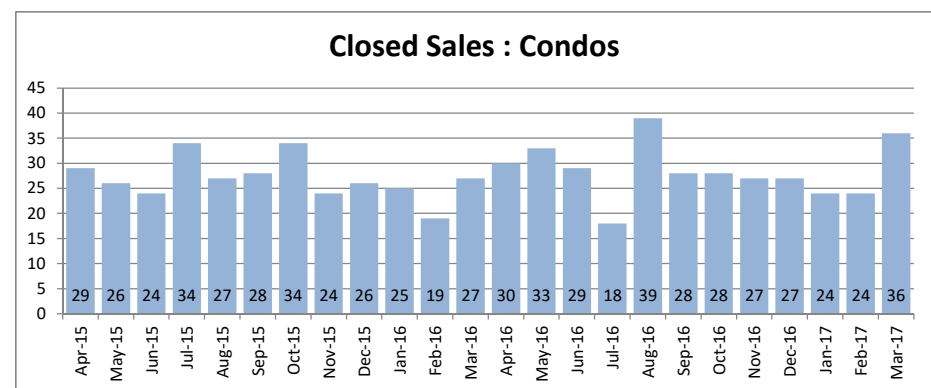
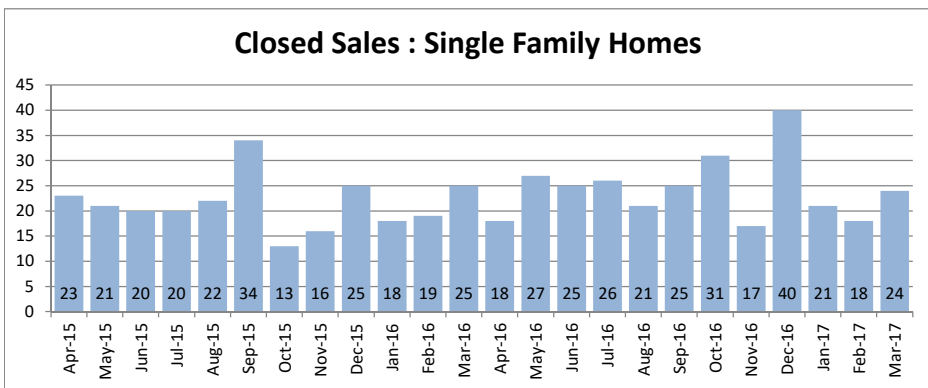


Pearl City - Aiea
1-9-6 to 1-9-9

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	25	30	-17%	84	81	4%
Closed Sales	24	25	-4%	63	62	2%
Median Sales Price	\$751,250	\$732,000	3%	\$740,000	\$740,000	0%
Percent of Original List Price Received	97.9%	97.0%	1%	98.7%	96.1%	3%
Median Days on Market Until Sale	10	16	-38%	12	16	-25%
Inventory of Homes for Sale	65	38	71%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	39	38	3%	104	103	1%
Closed Sales	36	27	33%	84	71	18%
Median Sales Price	\$379,000	\$360,000	5%	\$361,000	\$347,000	4%
Percent of Original List Price Received	99.7%	97.3%	2%	100.3%	96.4%	4%
Median Days on Market Until Sale	11	16	-31%	11	13	-15%
Inventory of Homes for Sale	72	43	67%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2017

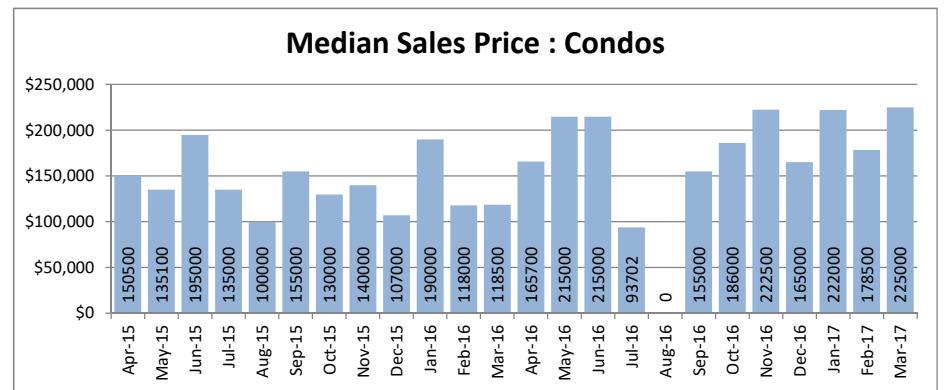
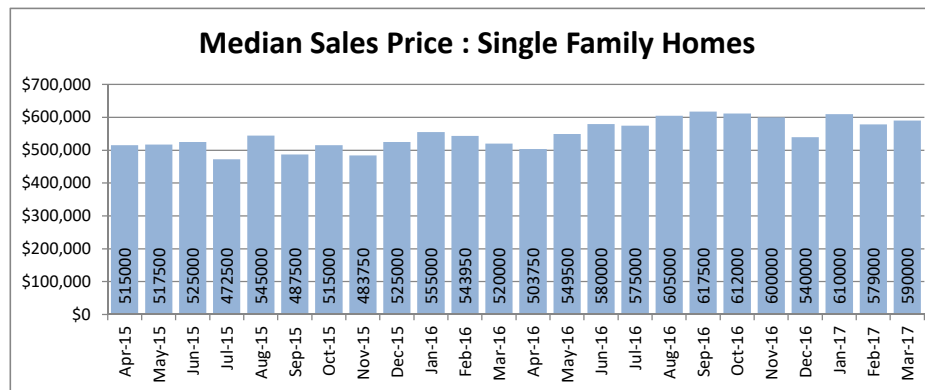
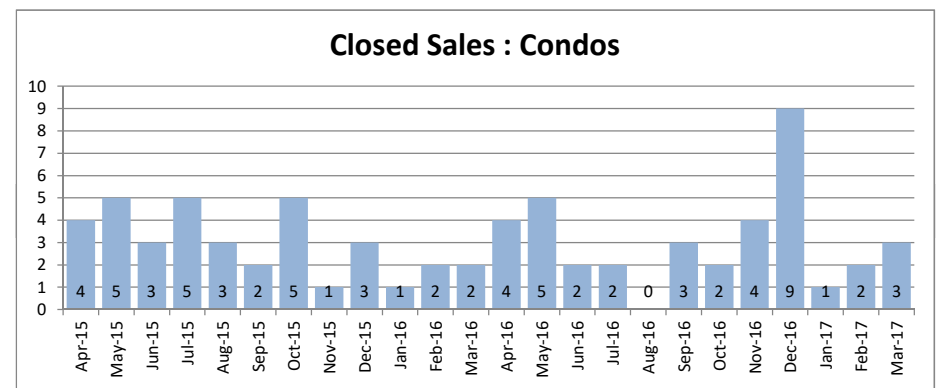
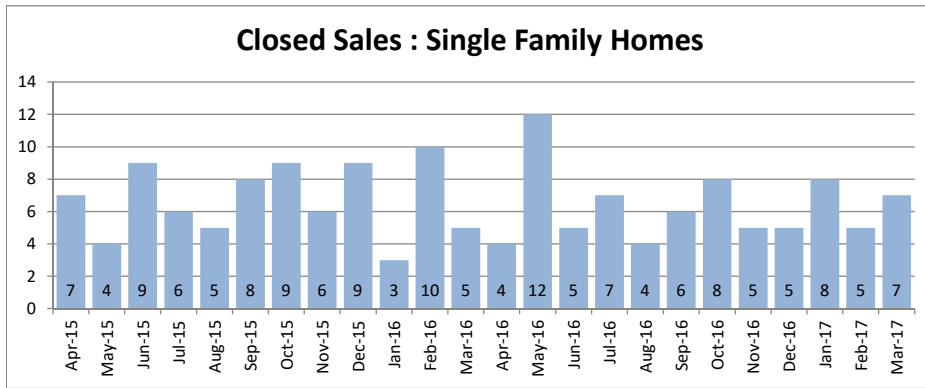


Wahiawa
1-7-1 to 1-7-7

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	8	12	-33%	22	26	-15%
Closed Sales	7	5	40%	20	18	11%
Median Sales Price	\$590,000	\$520,000	13%	\$590,000	\$534,000	10%
Percent of Original List Price Received	98.3%	100.2%	-2%	96.0%	99.4%	-3%
Median Days on Market Until Sale	38	16	138%	19	17	12%
Inventory of Homes for Sale	26	9	189%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	2	2	0%	9	11	-18%
Closed Sales	3	2	50%	6	5	20%
Median Sales Price	\$225,000	\$118,500	90%	\$208,500	\$120,000	74%
Percent of Original List Price Received	97.8%	96.0%	2%	96.1%	88.9%	8%
Median Days on Market Until Sale	7	12	-42%	8	13	-38%
Inventory of Homes for Sale	8	4	100%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2017

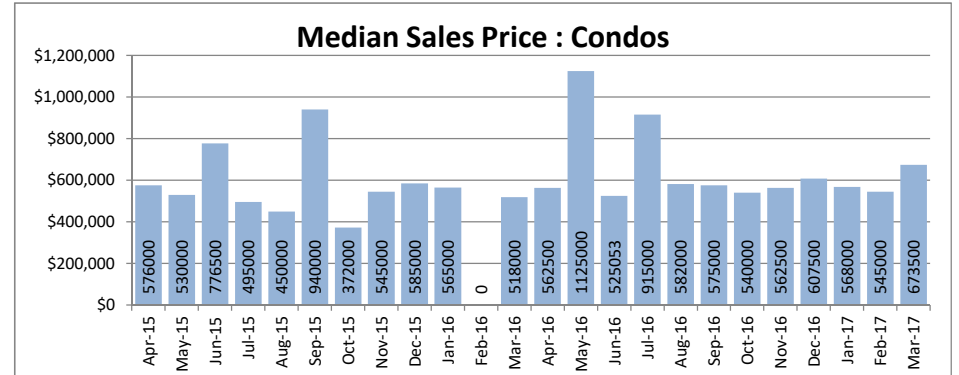
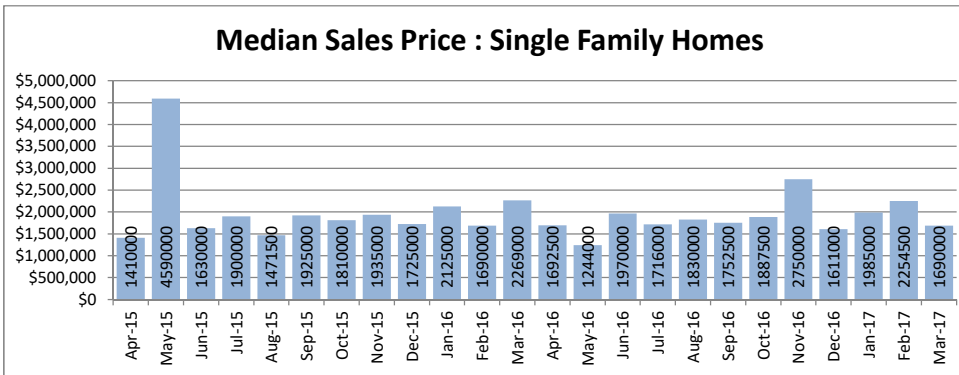
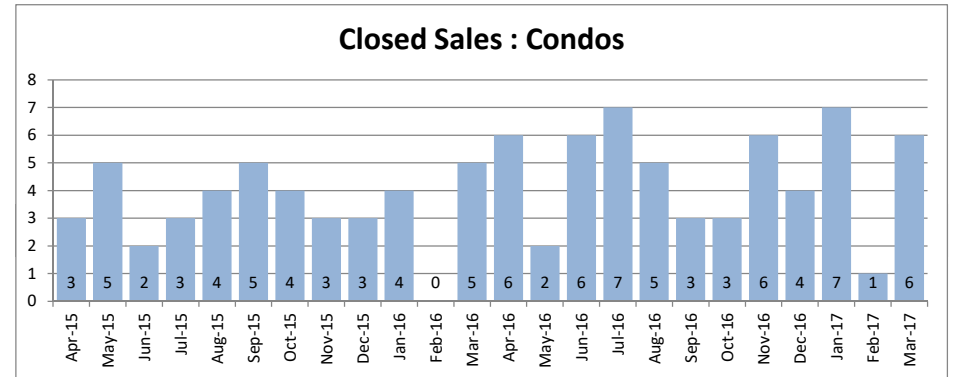
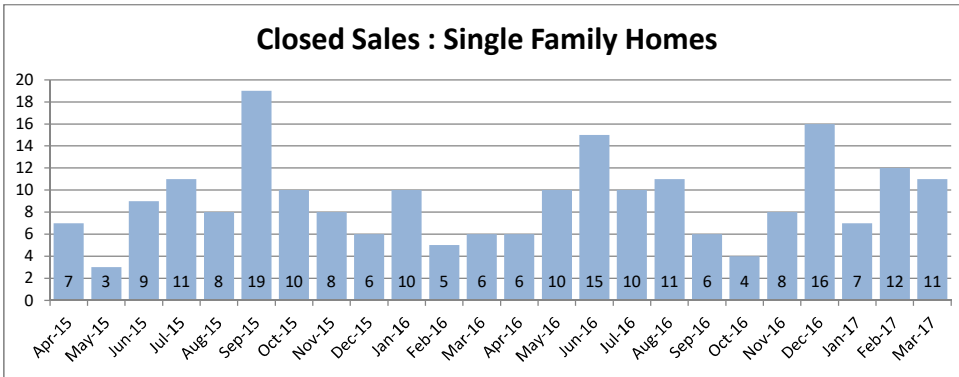


Waialae - Kahala
1-3-5

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	14	17	-18%	50	53	-6%
Closed Sales	11	6	83%	30	21	43%
Median Sales Price	\$1,690,000	\$2,269,000	-26%	\$1,952,500	\$2,100,000	-7%
Percent of Original List Price Received	89.5%	97.8%	-8%	97.6%	92.1%	6%
Median Days on Market Until Sale	37	26	42%	48	20	140%
Inventory of Homes for Sale	75	73	3%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	10	15	-33%	23	26	-12%
Closed Sales	6	5	20%	14	9	56%
Median Sales Price	\$673,500	\$518,000	30%	\$576,500	\$562,000	3%
Percent of Original List Price Received	99.9%	103.6%	-4%	99.1%	101.3%	-2%
Median Days on Market Until Sale	50	12	317%	65	12	442%
Inventory of Homes for Sale	25	12	108%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

March 2017

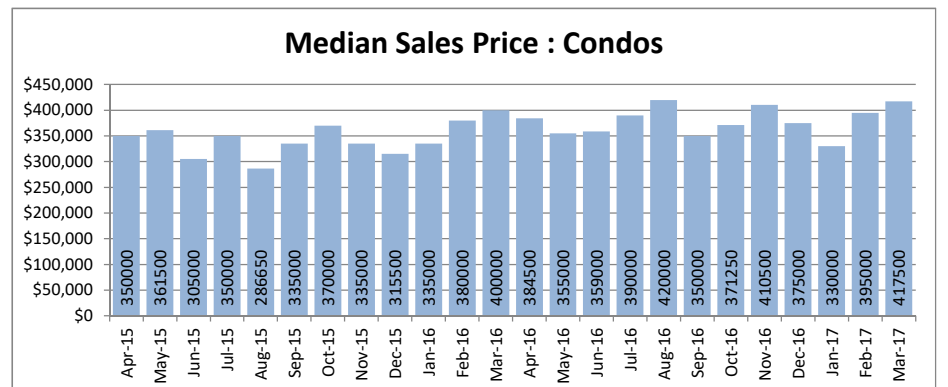
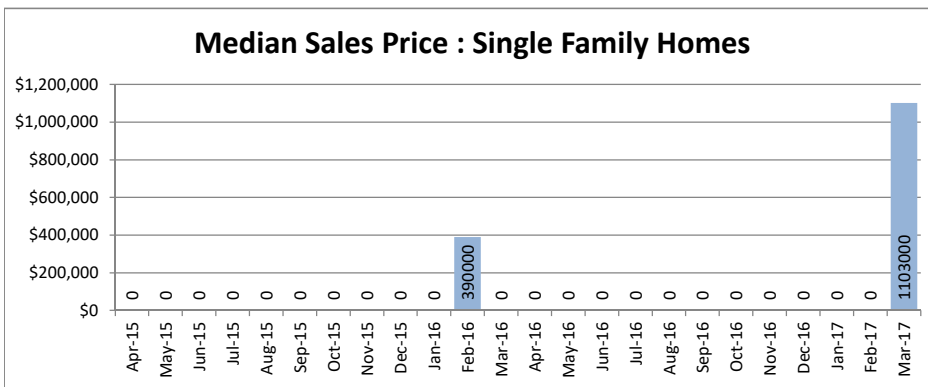
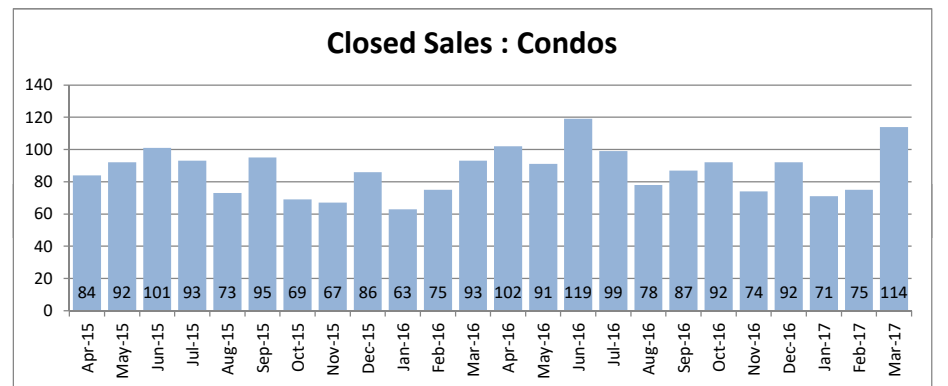
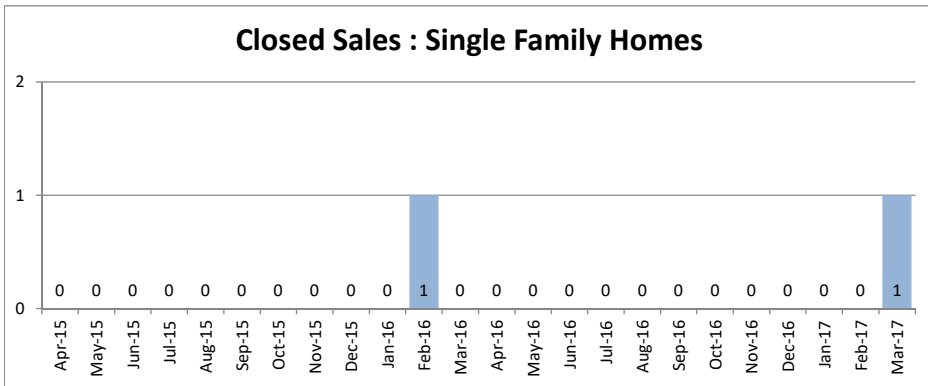


Waikiki
1-2-6

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	1	0	-	2	1	0%
Closed Sales	1	0	-	1	1	0%
Median Sales Price	\$1,103,000	\$0	-	\$1,103,000	\$390,000	183%
Percent of Original List Price Received	84.8%	0.0%	-	84.8%	100.0%	-15%
Median Days on Market Until Sale	120	0	-	120	0	-
Inventory of Homes for Sale	3	0	-	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	160	168	-5%	417	431	-3%
Closed Sales	114	93	23%	260	231	13%
Median Sales Price	\$417,500	\$400,000	4%	\$385,000	\$375,000	3%
Percent of Original List Price Received	96.1%	95.2%	1%	96.5%	96.2%	0%
Median Days on Market Until Sale	38	40	-5%	37	38	-3%
Inventory of Homes for Sale	474	471	1%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2017

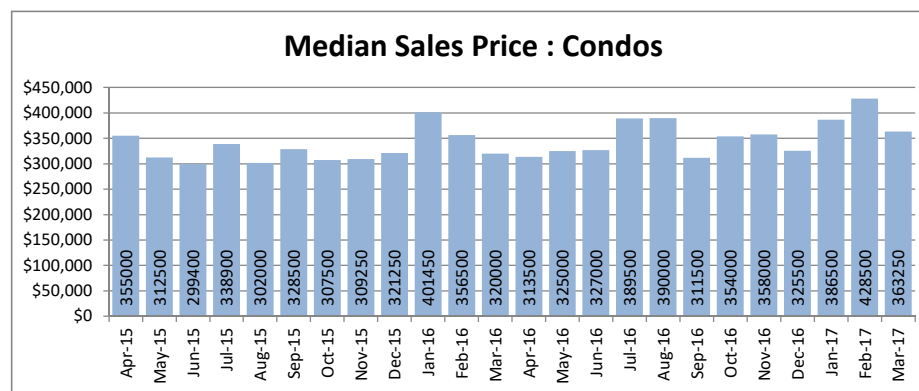
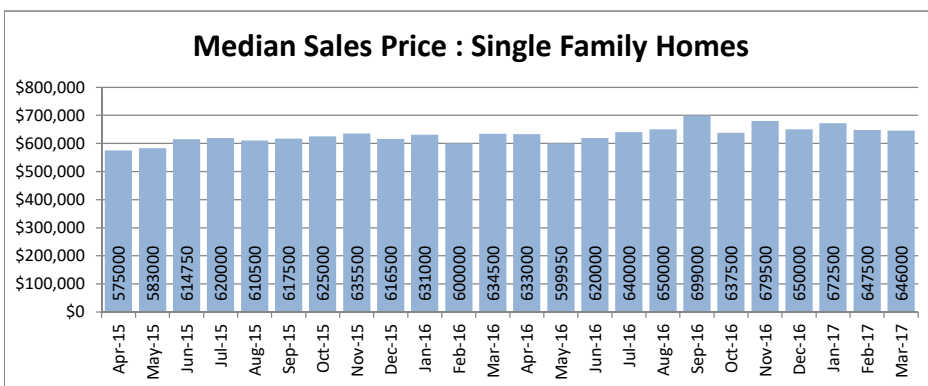
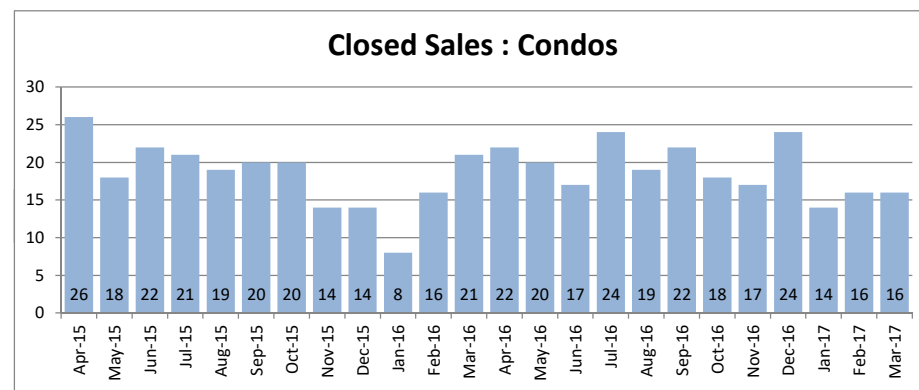
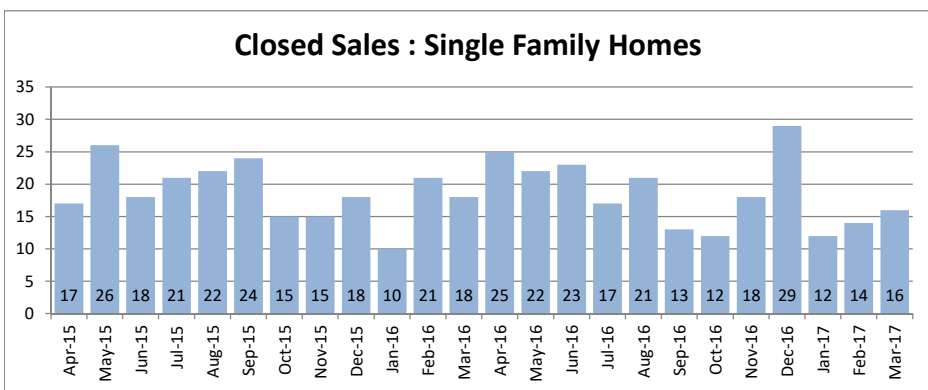


Waipahu
1-9-4

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	29	27	7%	63	72	-13%
Closed Sales	16	18	-11%	42	49	-14%
Median Sales Price	\$646,000	\$634,500	2%	\$658,500	\$613,000	7%
Percent of Original List Price Received	100.2%	99.4%	1%	102.2%	96.5%	6%
Median Days on Market Until Sale	15	21	-29%	13	17	-24%
Inventory of Homes for Sale	41	31	32%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	31	21	48%	75	63	19%
Closed Sales	16	21	-24%	46	45	2%
Median Sales Price	\$363,250	\$320,000	14%	\$393,000	\$322,500	22%
Percent of Original List Price Received	97.8%	100.1%	-2%	99.9%	99.2%	1%
Median Days on Market Until Sale	6	19	-68%	8	18	-56%
Inventory of Homes for Sale	35	10	250%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

March 2017

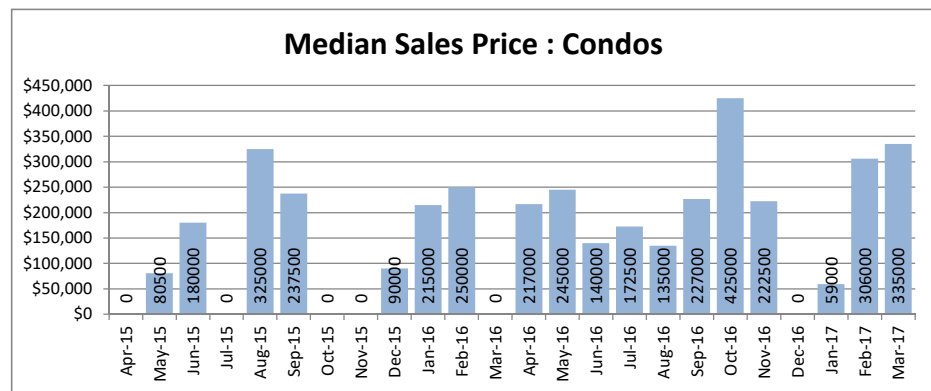
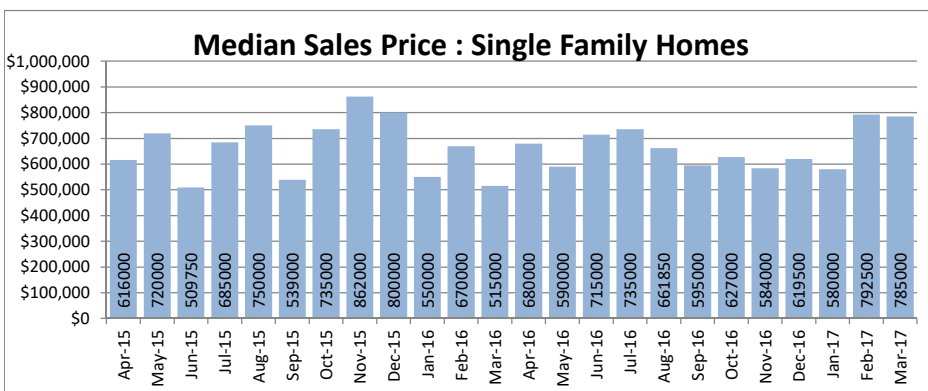
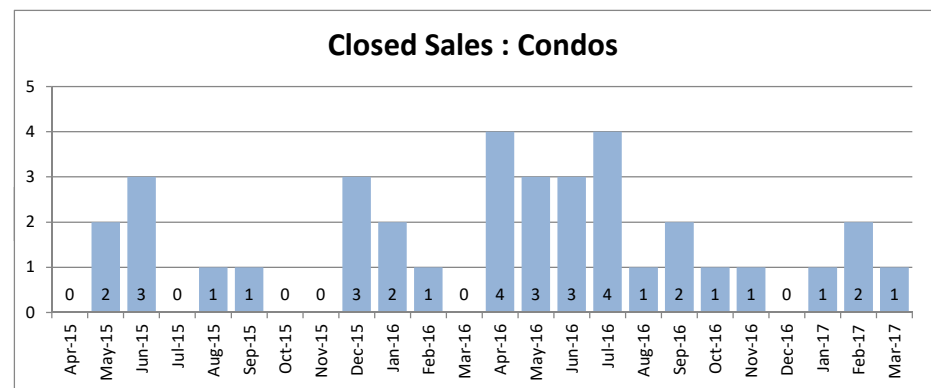
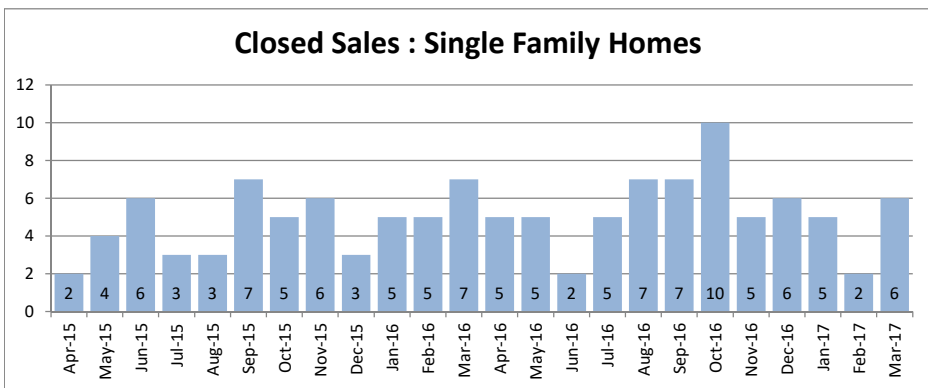


Windward Coast
1-4-8 to 1-5-5

March 2017

Single Family Homes	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	11	6	83%	29	24	21%
Closed Sales	6	7	-14%	13	17	-24%
Median Sales Price	\$785,000	\$515,000	52%	\$755,000	\$550,000	37%
Percent of Original List Price Received	92.4%	98.1%	-6%	91.5%	86.6%	6%
Median Days on Market Until Sale	25	19	32%	41	32	28%
Inventory of Homes for Sale	36	27	33%	-	-	-

Condos	March			Year to Date		
	2017	2016	Change	2017	2016	Change
New Listings	2	8	-75%	14	14	0%
Closed Sales	1	0	-	4	3	33%
Median Sales Price	\$335,000	\$0	-	\$303,500	\$250,000	21%
Percent of Original List Price Received	91.0%	0.0%	-	96.0%	89.3%	8%
Median Days on Market Until Sale	85	0	-	91	12	658%
Inventory of Homes for Sale	18	18	0%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - March 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LAUNANI VALLEY	\$ 545,500	\$ 485,000	-11.1%	-\$60,500	1	2	100.0%	1
MILILANI AREA	\$ 641,000	\$ 645,000	0.6%	\$4,000	11	6	-45.5%	-5
MILILANI MAUKA	\$ 865,000	\$ 875,000	1.2%	\$10,000	6	5	-16.7%	-1
WAHIAWA AREA	\$ 439,500	\$ 590,000	34.2%	\$150,500	2	3	50.0%	1
WAHIAWA HEIGHTS	\$ 491,500	\$ 560,000	13.9%	\$68,500	2	3	50.0%	1
WAIPIO ACRES/WAIKALANI WOOD	-	\$ 610,000	-	-	-	1	-	-
WHITMORE VILLAGE	\$ 530,000	\$ 795,000	50.0%	\$265,000	1	1	0.0%	0
Central Region	\$ 641,000	\$ 650,000	1.4%	\$9,000	23	21	-8.7%	-2

Diamond Hd Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AINA HAINA AREA	\$ 905,000	\$ 850,000	-6.1%	-\$55,000	2	3	50.0%	1
DIAMOND HEAD	\$ 2,668,000	\$ 2,625,000	-1.6%	-\$43,000	1	2	100.0%	1
HAWAII LOA RIDGE	\$ 2,250,000	\$ 2,462,500	9.4%	\$212,500	3	6	100.0%	3
KAHALA AREA	\$ 2,469,000	\$ 1,963,500	-20.5%	-\$505,500	4	6	50.0%	2
KAIMUKI	\$ 1,780,000	\$ 918,000	-48.4%	-\$862,000	2	5	150.0%	3
KALANI IKI	-	\$ 990,000	-	-	-	2	-	-
KAPAHULU	\$ 852,500	\$ 924,000	8.4%	\$71,500	2	2	0.0%	0
KULIOUOU	\$ 1,126,500	\$ 1,002,000	-11.1%	-\$124,500	2	1	-50.0%	-1
MAUNALANI HEIGHTS	-	\$ 1,238,900	-	-	-	4	-	-
NIU VALLEY	\$ 1,230,000	\$ 935,000	-24.0%	-\$295,000	1	1	0.0%	0
PALOLO	\$ 885,000	\$ 835,000	-5.6%	-\$50,000	5	3	-40.0%	-2
PAIKO LAGOON	\$ 870,000	-	-	-	1	-	-	-
WAIALAE IKI	\$ 1,875,000	\$ 1,437,500	-23.3%	-\$437,500	1	4	300.0%	3
WAIALAE NUI RDGE	\$ 1,270,000	-	-	-	1	-	-	-
WAILUPE AREA	\$ 2,100,000	-	-	-	1	-	-	-
WILHELMINA	-	\$ 987,500	-	-	-	4	-	-
Diamond Hd Region	\$ 1,250,000	\$ 1,100,000	-12.0%	-\$150,000	26	43	65.4%	17

Hawaii Kai Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ANCHORAGE	-	\$ 1,815,000	-	-	-	1	-	-
KAMILO NUI	-	\$ 1,590,000	-	-	-	1	-	-
HAAHAIONE-UPPER	\$ 999,999	-	-	-	1	-	-	-
KAMEHAMEHA RIDGE	\$ 1,075,000	-	-	-	1	-	-	-
KAMILO IKI	\$ 1,210,000	-	-	-	1	-	-	-
KALAMA VALLEY	\$ 868,500	\$ 820,000	-5.6%	-\$48,500	3	1	-66.7%	-2
KEALAULA KAI	\$ 1,175,000	-	-	-	1	-	-	-
KOKO HEAD TERRAC	-	\$ 850,000	-	-	-	4	-	-
KOKO VILLAS	\$ 1,680,000	-	-	-	1	-	-	-
LUNA KAI	-	\$ 1,580,000	-	-	-	1	-	-
MARINERS RIDGE	\$ 1,142,000	\$ 1,500,000	31.3%	\$358,000	2	1	-50.0%	-1
MARINERS COVE	\$ 1,250,000	-	-	-	1	-	-	-
MARINERS VALLEY	\$ 960,000	-	-	-	1	-	-	-
NAPALI HAWEO	\$ 1,315,000	-	-	-	1	-	-	-
QUEENS GATE	-	\$ 1,150,000	-	-	-	1	-	-
WEST MARINA	-	\$ 1,150,000	-	-	-	2	-	-
TRIANGLE	\$ 1,500,000	\$ 2,962,000	97.5%	\$1,462,000	1	1	0.0%	0
Hawaii Kai Region	\$ 1,137,000	\$ 1,150,000	1.1%	\$13,000	14	13	-7.1%	-1

Single Family Solds - March 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LUALUALEI	\$ 500,000	\$ 424,000	-15.2%	-\$76,000	3	6	100.0%	3
MAILI	\$ 377,500	\$ 380,000	0.7%	\$2,500	10	15	50.0%	5
MAILI SEA-KAIMALINO	-	\$ 420,000	-	-	-	1	-	-
MAILI SEA-MAKALAE 1	\$ 573,500	\$ 567,000	-1.1%	-\$6,500	3	2	-33.3%	-1
MAILI SEA-NOHOKAI	-	\$ 409,888	-	-	-	1	-	-
MAKAHA	\$ 610,000	\$ 325,000	-46.7%	-\$285,000	4	5	25.0%	1
NANAKULI	-	\$ 241,284	-	-	-	2	-	-
WAIANAE	\$ 525,000	\$ 325,000	-38.1%	-\$200,000	1	1	0.0%	0
Leeward Region	\$ 430,000	\$ 382,000	-11.2%	-\$48,000	21	33	57.1%	12
Ewa Plain Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
EWA BEACH	\$ 530,000	\$ 575,000	8.5%	\$45,000	3	5	66.7%	2
EWA GEN ALII COVE	\$ 485,000	-	-	-	1	-	-	-
EWA GEN CORTEBELLA	-	\$ 510,000	-	-	-	1	-	-
EWA GEN HALEAKEA	\$ 779,000	\$ 889,000	14.1%	\$110,000	1	1	0.0%	0
EWA GEN KULA LEI	-	\$ 650,000	-	-	-	1	-	-
EWA GEN LAS BRISAS	\$ 494,000	\$ 555,000	12.3%	\$61,000	1	1	0.0%	0
EWA GEN LATITUDES	\$ 715,000	-	-	-	1	-	-	-
EWA GEN LAULANI	\$ 568,500	-	-	-	2	-	-	-
EWA GEN LAULANI-TIDES	\$ 550,000	-	-	-	1	-	-	-
EWA GEN LAULANI-TRADES	\$ 547,500	\$ 592,750	8.3%	\$45,250	2	2	0.0%	0
EWA GEN LOMBARD WAY	-	\$ 493,500	-	-	-	2	-	-
EWA GEN MONTECITO/TUSCANY	\$ 567,500	-	-	-	3	-	-	-
EWA GEN PRESCOTT	\$ 675,000	\$ 675,000	0.0%	\$0	3	3	0.0%	0
EWA GEN SODA CREEK	\$ 585,000	\$ 480,000	-17.9%	-\$105,000	3	1	-66.7%	-2
EWA GEN SONOMA	\$ 755,000	-	-	-	1	-	-	-
EWA GEN SANDALWOOD	\$ 738,000	\$ 765,000	3.7%	\$27,000	1	2	100.0%	1
EWA GEN SUMMERHILL	\$ 574,000	-	-	-	2	-	-	-
EWA GEN SUN TERRA	\$ 575,000	\$ 610,000	6.1%	\$35,000	1	1	0.0%	0
EWA GEN SUN TERRA SOUTH	\$ 645,000	-	-	-	2	-	-	-
EWA GEN TERRAZZA	-	\$ 546,500	-	-	-	2	-	-
EWA GET TIBURON	-	\$ 610,000	-	-	-	3	-	-
EWA GEN TUSCANY II	-	\$ 595,000	-	-	-	1	-	-
EWA GEN PARKSIDE	-	\$ 617,000	-	-	-	2	-	-
HAWAIIAN HOME LANDS	\$ 366,000	-	-	-	1	-	-	-
EWA VILLAGES	\$ 545,000	\$ 580,000	6.4%	\$35,000	5	4	-20.0%	-1
HOAKALEI-KUAPAPA	-	\$ 789,000	-	-	-	1	-	-
HOAKALEI-KA MAKANA	\$ 706,250	\$ 771,000	9.2%	\$64,750	6	3	-50.0%	-3
HUELANI	\$ 594,950	\$ 650,000	9.3%	\$55,050	2	3	50.0%	1
KAPOLEI	\$ 460,898	\$ 555,000	20.4%	\$94,102	1	1	0.0%	0
KAPOLEI-KNOLLS	\$ 787,500	\$ 735,000	-6.7%	-\$52,500	2	1	-50.0%	-1
KAPOLEI-AELOA	\$ 655,000	\$ 630,000	-3.8%	-\$25,000	1	3	200.0%	2
KAPOLEI-IWALANI	-	\$ 674,500	-	-	-	2	-	-
KAPOLEI-KAI	\$ 675,000	\$ 705,000	4.4%	\$30,000	1	1	0.0%	0
KAPOLEI-KEKUILANI	-	\$ 594,000	-	-	-	2	-	-
KAPOLEI-MELANAI	-	\$ 503,000	-	-	-	1	-	-
KAPOLEI-MEHANA-KUKUNA	-	\$ 649,000	-	-	-	1	-	-
LEEWARD ESTATES	-	\$ 522,000	-	-	-	3	-	-
NANAKAI GARDENS	-	\$ 558,500	-	-	-	1	-	-
KO OLINA	\$ 1,200,000	-	-	-	1	-	-	-
OCEAN POINTE	\$ 635,000	\$ 679,000	6.9%	\$44,000	15	7	-53.3%	-8
WESTLOCH FAIRWAY	\$ 639,500	\$ 789,500	23.5%	\$150,000	1	1	0.0%	0
WESTLOCH ESTATES	-	\$ 646,000	-	-	-	2	-	-
Ewa Plain Region	\$ 627,500	\$ 625,000	-0.4%	-\$2,500	64	65	1.6%	1
Makakilo Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAKAKILO-HIGHPOINTE	\$ 769,000	-	-	-	1	-	-	-
MAKAKILO-KAHIWELO	\$ 710,000	\$ 775,000	9.2%	\$65,000	1	3	200.0%	2
MAKAKILO-UPPER	\$ 527,516	\$ 594,000	12.6%	\$66,484	2	2	0.0%	0
MAKAKILO-LOWER	\$ 633,000	\$ 699,500	10.5%	\$66,500	4	2	-50.0%	-2
MAKAKILO-WEST HILLS	\$ 706,000	-	-	-	1	-	-	-
MAKAKILO-ROYAL RIDGE	\$ 740,000	-	-	-	2	-	-	-
MAKAKILO-WAI KALOI	\$ 756,950	\$ 787,000	4.0%	\$30,050	2	2	0.0%	0
Makakilo Region	\$ 706,000	\$ 765,000	8.4%	\$59,000	13	9	-30.8%	-4

Single Family Solds - March 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AIKAHI PARK	-	\$ 1,245,000	-	-	-	1	-	-
BEACHSIDE	\$ 3,075,000	\$ 1,825,000	-40.7%	-\$1,250,000	1	3	200.0%	2
COCONUT GROVE	-	\$ 974,000	-	-	-	3	-	-
ENCHANTED LAKE	\$ 917,000	\$ 1,250,000	36.3%	\$333,000	6	5	-16.7%	-1
GOVT/AG	\$ 1,470,000	-	-	-	1	-	-	-
KAILUA BLUFFS	-	\$ 950,000	-	-	-	1	-	-
KAILUA ESTATES	-	\$ 1,100,000	-	-	-	1	-	-
KALAMA TRACT	\$ 1,576,000	-	-	-	1	-	-	-
KALAMA/CNUT GROV	-	\$ 995,000	-	-	-	1	-	-
KALAHEO HILLSIDE	\$ 875,000	\$ 1,452,000	65.9%	\$577,000	2	1	-50.0%	-1
KAOPA	-	\$ 832,500	-	-	-	2	-	-
KEOLU HILLS	\$ 857,500	-	-	-	2	-	-	-
KOOLAUPOKO	\$ 1,193,500	\$ 1,950,000	63.4%	\$756,500	2	1	-50.0%	-1
OLOMANA	\$ 775,000	-	-	-	1	-	-	-
LANIKAI	\$ 2,875,000	\$ 2,979,500	3.6%	\$104,500	3	2	-33.3%	-1
POHAKUPU	\$ 1,198,000	-	-	-	1	-	-	-
MAUNAWILI	-	\$ 929,500	-	-	-	2	-	-
WAIMANALO	\$ 954,000	\$ 422,500	-55.7%	-\$531,500	2	4	100.0%	2
Kailua Region	\$ 1,100,000	\$ 1,100,000	0.0%	\$0	22	27	22.7%	5
Pearl City Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AIEA AREA	\$ 350,000	-	-	-	1	-	-	-
AIEA HEIGHTS	\$ 927,500	\$ 828,000	-10.7%	-\$99,500	4	4	0.0%	0
FOSTER VILLAGE	\$ 795,539	\$ 892,500	12.2%	\$96,961	2	2	0.0%	0
HALAWA	\$ 1,150,000	\$ 766,250	-33.4%	-\$383,750	1	4	300.0%	3
NEWTOWN	\$ 732,000	\$ 1,005,000	37.3%	\$273,000	1	2	100.0%	1
PACIFIC PALISADES	\$ 589,000	\$ 660,000	12.1%	\$71,000	7	5	-28.6%	-2
PEARL CITY-UPPER	\$ 661,000	\$ 715,000	8.2%	\$54,000	5	3	-40.0%	-2
PEARLRIDGE	\$ 1,065,000	\$ 910,000	-14.6%	-\$155,000	1	2	100.0%	1
ROYAL SUMMIT	\$ 1,750,000	-	-	-	1	-	-	-
WAILUNA	-	\$ 694,000	-	-	-	1	-	-
WAIU	\$ 829,000	\$ 700,000	-15.6%	-\$129,000	2	1	-50.0%	-1
Pearl City Region	\$ 732,000	\$ 751,250	2.6%	\$19,250	25	24	-4.0%	-1
Kaneohe Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AHUIMANU AREA	\$ 791,000	\$ 839,000	6.1%	\$48,000	1	2	100.0%	1
ALII SHORES	\$ 850,000	-	-	-	1	-	-	-
BAY VIEW GARDEN	\$ 500,000	\$ 1,225,000	145.0%	\$725,000	1	1	0.0%	0
CLUB VIEW ESTATE	\$ 790,000	\$ 765,000	-3.2%	-\$25,000	2	1	-50.0%	-1
CROWN TERRACE	\$ 775,000	\$ 705,000	-9.0%	-\$70,000	2	1	-50.0%	-1
HAIKU PLANTATION	-	\$ 1,037,000	-	-	-	2	-	-
HAIKU VILLAGE	-	\$ 962,500	-	-	-	2	-	-
HAUULA	\$ 375,000	\$ 755,000	101.3%	\$380,000	5	1	-80.0%	-4
HALE KOU	\$ 892,500	-	-	-	2	-	-	-
HALEKAUWILA	\$ 475,000	\$ 630,000	32.6%	\$155,000	1	1	0.0%	0
KAABA	\$ 660,000	\$ 680,000	3.0%	\$20,000	1	3	200.0%	2
KAHANAHOU	-	\$ 935,000	-	-	-	1	-	-
KANEOHE TOWN	\$ 680,000	\$ 849,000	24.9%	\$169,000	1	3	200.0%	2
KEAPUKA	\$ 737,500	\$ 832,500	12.9%	\$95,000	1	2	100.0%	1
KOKOKAHI	\$ 870,000	-	-	-	1	-	-	-
PIKOILOA	-	\$ 1,200,000	-	-	-	1	-	-
LILIPUNA	\$ 765,000	-	-	-	1	-	-	-
LULANI OCEAN	\$ 810,000	\$ 740,000	-8.6%	-\$70,000	3	1	-66.7%	-2
MAHALANI	\$ 725,000	-	-	-	1	-	-	-
MAHINUI	\$ 1,947,500	\$ 1,050,000	-46.1%	-\$897,500	1	1	0.0%	0
PUOHALA VILLAGE	\$ 675,000	\$ 747,000	10.7%	\$72,000	1	1	0.0%	0
PUNALUU	-	\$ 857,500	-	-	-	2	-	-
TEMPLE VALLEY	-	\$ 1,650,000	-	-	-	2	-	-
VALLEY ESTATES	\$ 695,000	-	-	-	1	-	-	-
WOODRIDGE	-	\$ 650,000	-	-	-	1	-	-
WAIKALUA	\$ 579,000	\$ 780,000	34.7%	\$201,000	1	1	0.0%	0
Kaneohe Region	\$ 743,750	\$ 807,500	8.6%	\$63,750	28	30	7.1%	2

Single Family Solds - March 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
PAALAAKAI	-	\$ 665,000	-	-	-	1	-	-
KAWAIOLOA	\$ 830,000	\$ 7,800,000	839.8%	\$6,970,000	1	1	0.0%	0
KAHUKU	\$ 718,000	-	-	-	2	-	-	-
LAIE	\$ 795,000	-	-	-	1	-	-	-
MALAEKAHANA	\$ 6,589,688	-	-	-	1	-	-	-
MOKULEIA	-	\$ 1,800,000	-	-	-	1	-	-
PUPUKEA	\$ 1,197,500	-	-	-	2	-	-	-
SUNSET AREA	\$ 4,225,000	\$ 1,025,000	-75.7%	-\$3,200,000	2	1	-50.0%	-1
WAIALUA	\$ 676,204	\$ 700,000	3.5%	\$23,796	3	3	0.0%	0
North Shore Region	\$ 915,000	\$ 789,500	-13.7%	-\$125,500	12	7	-41.7%	-5

Waipahu Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
BUSINESS	-	\$ 185,000	-	-	-	1	-	-
HARBOR VIEW	-	\$ 640,000	-	-	-	1	-	-
ROYAL KUNIA	\$ 677,500	\$ 719,000	6.1%	\$41,500	4	4	0.0%	0
SEAVIEW	\$ 725,000	-	-	-	1	-	-	-
RENAISSANCE	\$ 690,000	-	-	-	3	-	-	-
VILLAGE PARK	\$ 610,000	\$ 735,000	20.5%	\$125,000	1	1	0.0%	0
WAIPAHU ESTATES	-	\$ 702,000	-	-	-	1	-	-
WAIPAHU TRIANGLE	\$ 530,000	\$ 652,000	23.0%	\$122,000	1	1	0.0%	0
WAIPAHU GARDENS	\$ 590,000	\$ 527,000	-10.7%	-\$63,000	1	1	0.0%	0
WAIPAHU-LOWER	\$ 467,500	\$ 633,500	35.5%	\$166,000	2	4	100.0%	2
WAIPIO GENTRY	\$ 600,000	\$ 526,000	-12.3%	-\$74,000	5	2	-60.0%	-3
Waipahu Region	\$ 634,500	\$ 646,000	1.8%	\$11,500	18	16	-11.1%	-2

Metro Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 785,000	-	-	-	1	-	-	-
JUDD HILLSIDE	-	\$ 2,999,999	-	-	-	1	-	-
DOWSETT	\$ 1,350,000	-	-	-	1	-	-	-
KALIHI VALLEY	\$ 605,000	\$ 812,500	34.3%	\$207,500	2	2	0.0%	0
KALIHI-LOWER	\$ 477,000	-	-	-	1	-	-	-
KALIHI-UPPER	\$ 495,000	\$ 710,000	43.4%	\$215,000	1	1	0.0%	0
KALIHI UKA	\$ 450,000	\$ 735,000	63.3%	\$285,000	3	2	-33.3%	-1
KAPALAMA	\$ 355,000	-	-	-	1	-	-	-
KAMEHAMEHA HEIGHTS	\$ 770,000	\$ 992,500	28.9%	\$222,500	1	2	100.0%	1
LILIHA	\$ 457,500	-	-	-	2	-	-	-
MAKIKI	\$ 890,000	-	-	-	1	-	-	-
MAKIKI AREA	\$ 825,000	\$ 470,000	-43.0%	-\$355,000	1	1	0.0%	0
MANOA AREA	\$ 937,500	\$ 1,750,000	86.7%	\$812,500	2	3	50.0%	1
MANOA-LOWER	\$ 1,500,000	\$ 1,029,000	-31.4%	-\$471,000	1	1	0.0%	0
MANOA-UPPER	\$ 992,500	-	-	-	2	-	-	-
MANOA-WOODLAWN	\$ 950,000	\$ 3,200,000	236.8%	\$2,250,000	1	1	0.0%	0
MCCULLY	\$ 860,000	-	-	-	1	-	-	-
MOIILILI	\$ 802,500	-	-	-	2	-	-	-
MOANALUA GARDENS	\$ 985,000	\$ 877,500	-10.9%	-\$107,500	1	2	100.0%	1
NUUANU LOWER	-	\$ 917,500	-	-	-	2	-	-
PACIFIC HEIGHTS	\$ 1,200,000	\$ 752,000	-37.3%	-\$448,000	3	1	-66.7%	-2
PAUOA VALLEY	\$ 920,000	-	-	-	1	-	-	-
WAIKIKI	-	\$ 1,103,000	-	-	-	1	-	-
PUNCHBOWL AREA	\$ 967,500	\$ 1,248,800	29.1%	\$281,300	2	1	-50.0%	-1
Metro Region	\$ 835,000	\$ 915,000	9.6%	\$80,000	31	21	-32.3%	-10

Condo Solds - March 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of :

Central Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
LAUNANI VALLEY	\$ 338,000	\$ 430,000	27.2%	\$92,000	6	3	-50.0%	-3
MILILANI AREA	\$ 385,000	\$ 351,500	-8.7%	-\$33,500	15	10	-33.3%	-5
MILILANI MAUKA	\$ 289,000	\$ 403,500	39.6%	\$114,500	5	8	60.0%	3
WAHIAWA HEIGHTS	\$ 112,000	\$ 255,000	127.7%	\$143,000	1	1	0.0%	0
WHITMORE VILLAGE	\$ 125,000	-	-	-	1	-	-	-
WILIKINA	-	\$ 207,500	-	-	-	2	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 255,000	\$ 295,000	15.7%	\$40,000	7	9	28.6%	2
Central Region	\$ 350,000	\$ 340,000	-2.9%	-\$10,000	35	33	-5.7%	-2
Diamond Hd Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
DIAMOND HEAD	\$ 412,000	\$ 455,000	10.4%	\$43,000	9	7	-22.2%	-2
KAHALA AREA	\$ 1,015,000	\$ 925,000	-8.9%	-\$90,000	2	2	0.0%	0
KALANI IKI	-	\$ 995,000	-	-	-	1	-	-
KAPAHULU	\$ 370,000	-	-	-	1	-	-	-
PAIKO LAGOON	\$ 675,000	-	-	-	1	-	-	-
PALOLO	\$ 180,000	-	-	-	1	-	-	-
ST. LOUIS	\$ 233,600	\$ 486,500	108.3%	\$252,900	1	2	100.0%	1
WAIALAE G/C	\$ 125,000	-	-	-	1	-	-	-
WAIALAE NUI VLY	\$ 511,500	\$ 530,000	3.6%	\$18,500	2	3	50.0%	1
Diamond Hd Region	\$ 448,500	\$ 530,000	18.2%	\$81,500	18	15	-16.7%	-3
Ewa Plain Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AG/INDL/NAVY	\$ 215,700	\$ 270,000	25.2%	\$54,300	2	4	100.0%	2
EWA	\$ 418,000	\$ 330,000	-21.1%	-\$88,000	7	5	-28.6%	-2
EWA GEN LOMBARD WAY	\$ 432,500	-	-	-	1	-	-	-
EWA GEN SODA CREEK	\$ 260,000	\$ 315,000	21.2%	\$55,000	1	3	200.0%	2
HOAKALEI-KA MAKANA	\$ 539,000	\$ 563,000	4.5%	\$24,000	2	1	-50.0%	-1
KAPOLEI	\$ 359,075	\$ 351,000	-2.2%	-\$8,075	10	7	-30.0%	-3
KAPOLEI-MAHANA-AWAKEA	-	\$ 430,360	-	-	-	1	-	-
KAPOLEI-MEHANA-OLINO	-	\$ 409,528	-	-	-	1	-	-
KO OLINA	\$ 621,500	\$ 627,500	1.0%	\$6,000	8	9	12.5%	1
OCEAN POINTE	\$ 437,000	\$ 494,000	13.0%	\$57,000	8	8	0.0%	0
Ewa Plain Region	\$ 432,500	\$ 463,000	7.1%	\$30,500	39	39	0.0%	0
Hawaii Kai Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
HAHAIONE-LOWER	\$ 535,000	\$ 512,500	-4.2%	-\$22,500	3	6	100.0%	3
MARINERS VALLEY	\$ 592,500	-	-	-	2	-	-	-
WEST MARINA	\$ 626,000	\$ 868,000	38.7%	\$242,000	18	11	-38.9%	-7
Hawaii Kai Region	\$ 618,000	\$ 675,000	9.2%	\$57,000	23	17	-26.1%	-6
Kailua Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
WAIMANALO	-	\$ 430,000	-	-	-	1	-	-
AIKAHI PARK	\$ 550,000	-	-	-	1	-	-	-
BLUESTONE	\$ 1,100,000	-	-	-	1	-	-	-
COCONUT GROVE	-	\$ 300,000	-	-	-	1	-	-
ENCHANTED LAKE	-	\$ 625,000	-	-	-	1	-	-
KUKILAKILA	\$ 434,950	-	-	-	2	-	-	-
KAILUA TOWN	\$ 521,000	\$ 530,150	1.8%	\$9,150	7	4	-42.9%	-3
Kailua Region	\$ 525,000	\$ 529,800	0.9%	\$4,800	11	7	-36.4%	-4
Kaneohe Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
GOVERNMENT	\$ 522,500	-	-	-	2	-	-	-
HAIKU PLANTATION	\$ 540,500	\$ 600,000	11.0%	\$59,500	1	3	200.0%	2
HALE KOU	-	\$ 368,000	-	-	-	2	-	-
MAHINUI	-	\$ 490,000	-	-	-	1	-	-
HAIKU VILLAGE	\$ 615,000	-	-	-	1	-	-	-
LILIPUNA	\$ 650,000	\$ 620,000	-4.6%	-\$30,000	1	1	0.0%	0
PARKWAY	-	\$ 575,000	-	-	-	1	-	-
PUNALUU	-	\$ 335,000	-	-	-	1	-	-
PUOHALA VILLAGE	\$ 240,000	\$ 284,000	18.3%	\$44,000	1	1	0.0%	0
PUUALII	\$ 530,000	\$ 551,000	4.0%	\$21,000	3	2	-33.3%	-1
TEMPLE VALLEY	\$ 556,500	\$ 435,000	-21.8%	-\$121,500	2	5	150.0%	3
WINDWARD ESTATES	\$ 384,000	\$ 370,000	-3.6%	-\$14,000	4	7	75.0%	3
Kaneohe Region	\$ 505,000	\$ 462,500	-8.4%	-\$42,500	15	24	60.0%	9

Condo Solds - March 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of :

Leeward Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAILI	\$ 262,500	\$ 105,000	-60.0%	-\$157,500	2	1	-50.0%	-1
WAIANA	\$ 985,000	\$ 170,000	-82.7%	-\$815,000	8	10	25.0%	2
MAKAHA	\$ 150,000	\$ 131,000	-12.7%	-\$19,000	15	7	-53.3%	-8
Leeward Region	\$ 136,000	\$ 137,950	1.4%	\$1,950	25	18	-28.0%	-7
Makakilo Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 372,500	\$ 34,700	-90.7%	-\$337,800	14	17	21.4%	3
Makakilo Region	\$ 372,500	\$ 347,000	-6.8%	-\$25,500	14	17	21.4%	3
Metro Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
ALA MOANA	\$ 369,000	\$ 317,500	-14.0%	-\$51,500	18	15	-16.7%	-3
CHINATOWN	\$ 549,500	\$ 419,500	-23.7%	-\$130,000	3	2	-33.3%	-1
DILLINGHAM	\$ 345,000	-	-	-	2	-	-	-
DOWNTOWN	\$ 427,000	\$ 362,500	-15.1%	-\$64,500	13	18	38.5%	5
HOLIDAY MART	\$ 319,500	\$ 240,000	-24.9%	-\$79,500	10	3	-70.0%	-7
KAKAAKO	\$ 799,950	\$ 808,000	1.0%	\$8,050	27	19	-29.6%	-8
KALIHI AREA	-	\$ 300,000	-	-	-	3	-	-
KAPAHULU	\$ 330,000	\$ 363,000	10.0%	\$33,000	3	3	0.0%	0
KAPALAMA	\$ 259,000	\$ 315,000	21.6%	\$56,000	1	1	0.0%	0
KUAKINI	\$ 426,000	-	-	-	2	-	-	-
KAPIOLANI	\$ 445,000	\$ 487,500	9.6%	\$42,500	4	6	50.0%	2
MAKIKI	\$ 358,500	\$ 300,000	-16.3%	-\$58,500	2	2	0.0%	0
MAKIKI AREA	\$ 350,000	\$ 395,000	12.9%	\$45,000	20	34	70.0%	14
MCCULLY	\$ 249,000	\$ 237,500	-4.6%	-\$11,500	4	2	-50.0%	-2
MOILILI	\$ 310,000	\$ 407,500	31.5%	\$97,500	13	8	-38.5%	-5
NUUANU-LOWER	\$ 465,000	\$ 657,500	41.4%	\$192,500	5	4	-20.0%	-1
PAWAA	\$ 300,000	\$ 269,000	-10.3%	-\$31,000	1	1	0.0%	0
PUNAHOU	\$ 324,200	\$ 440,000	35.7%	\$115,800	4	2	-50.0%	-2
PUNCHBOWL AREA	\$ 323,300	\$ 460,000	42.3%	\$136,700	8	6	-25.0%	-2
PUNCHBOWL-LOWER	\$ 304,444	\$ 355,000	16.6%	\$50,556	4	3	-25.0%	-1
SALT LAKE	\$ 350,000	\$ 371,500	6.1%	\$21,500	19	22	15.8%	3
WAIKIKI	\$ 400,000	\$ 417,500	4.4%	\$17,500	93	114	22.6%	21
Metro Region	\$ 380,500	\$ 400,000	5.1%	\$19,500	256	268	4.7%	12
North Shore Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
WAIALUA	\$ 270,000	\$ 285,250	5.6%	\$15,250	5	4	-20.0%	-1
MOKULEIA	\$ 440,000	-	-	-	1	-	-	-
KUILIMA	\$ 690,000	\$ 644,000	-6.7%	-\$46,000	1	1	0.0%	0
North Shore Region	\$ 335,000	\$ 325,000	-3.0%	-\$10,000	7	5	-28.6%	-2
Pearl City Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
AIEA AREA	\$ 268,000	-	-	-	1	-	-	-
AIEA HEIGHTS	\$ 508,000	-	-	-	2	-	-	-
HALAWA	\$ 321,000	\$ 400,000	24.6%	\$79,000	3	1	-66.7%	-2
MANANA	\$ 315,000	\$ 205,000	-34.9%	-\$110,000	1	5	400.0%	4
MILITARY	-	\$ 480,500	-	-	-	1	-	-
NAVY FEDERAL	-	\$ 330,000	-	-	-	1	-	-
NEWTOWN	\$ 441,500	\$ 467,500	5.9%	\$26,000	2	2	0.0%	0
PEARL CITY LOWER	-	\$ 344,000	-	-	-	1	-	-
PEARLRIDGE	\$ 362,500	\$ 400,000	10.3%	\$37,500	14	21	50.0%	7
WAIU	\$ 310,000	\$ 435,000	40.3%	\$125,000	3	2	-33.3%	-1
WAILUNA	\$ 455,000	\$ 275,000	-39.6%	-\$180,000	1	2	100.0%	1
Pearl City Region	\$ 360,000	\$ 379,000	5.3%	\$19,000	27	36	33.3%	9

Condo Solds - March 2017 vs 2016 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of :

Waipahu Region	2016 Median	2017 Median	+/-	+/-	2016 Sold	2017 Sold	+/-	+/-
WAIKELE	\$ 399,000	\$ 425,000	6.5%	\$26,000	9	5	-44.4%	-4
ROYAL KUNIA	\$ 320,000	\$ 402,000	25.6%	\$82,000	3	2	-33.3%	-1
VILLAGE PARK	-	\$ 355,000	-	-	-	1	-	-
WAIPAHU-LOWER	\$ 190,000	\$ 222,000	16.8%	\$32,000	5	3	-40.0%	-2
WAIPIO GENTRY	\$ 273,000	\$ 355,000	30.0%	\$82,000	4	5	25.0%	1
Waipahu Region	\$ 320,000	\$ 363,250	13.5%	\$43,250	21	16	-23.8%	-5